

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED** **JUNE 30, 2020**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934 FOR THE TRANSITION PERIOD FROM** **TO**

**Commission file number: 1-10989**

**Ventas, Inc.**

(Exact Name of Registrant as Specified in Its Charter)

**Delaware**

**61-1055020**

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

**353 N. Clark Street, Suite 3300  
Chicago, Illinois  
United States**

(Address of Principal Executive Offices)

**60654** (Zip Code)

**Not Applicable (877) 483-6827**

(Former Name, Former Address and Former Fiscal Year, if Changed Since  
Last Report)

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>	Non-accelerated filer	<input type="checkbox"/>
Smaller reporting company	<input type="checkbox"/>			Emerging growth company	<input type="checkbox"/>

Securities registered pursuant to Section 12(b) of the Act:

**Trading symbol:**

VTR

**Class of Common Stock:**

Common Stock, \$0.25 par value

**Name of exchange on which registered:**

New York Stock Exchange

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

**Outstanding at August 4, 2020:**

373,087,555

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

**VENTAS, INC.**  
**FORM 10-Q**

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PART I—FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

VENTAS, INC.  
CONSOLIDATED BALANCE SHEETS  
(Unaudited)

	As of June 30, 2020	As of December 31, 2019
	(In thousands, except per share amounts)	
<b>Assets</b>		
Real estate investments:		
Land and improvements	\$ 2,256,981	\$ 2,283,929
Buildings and improvements	23,959,070	24,380,440
Construction in progress	495,888	461,354
Acquired lease intangibles	1,240,488	1,306,152
Operating lease assets	389,302	385,225
	<u>28,341,729</u>	<u>28,817,100</u>
Accumulated depreciation and amortization	(7,448,987)	(7,088,013)
Net real estate property	20,892,742	21,729,087
Secured loans receivable and investments, net	681,831	704,612
Investments in unconsolidated real estate entities	166,039	45,022
Net real estate investments	<u>21,740,612</u>	<u>22,478,721</u>
Cash and cash equivalents	992,824	106,363
Escrow deposits and restricted cash	36,312	39,739
Goodwill	1,050,115	1,051,161
Assets held for sale	81,817	91,433
Deferred income tax assets, net	304	47,495
Other assets	687,404	877,296
Total assets	<u>\$ 24,589,388</u>	<u>\$ 24,692,208</u>
<b>Liabilities and equity</b>		
Liabilities:		
Senior notes payable and other debt	\$ 12,530,036	\$ 12,158,773
Accrued interest	117,687	111,115
Operating lease liabilities	248,912	251,196
Accounts payable and other liabilities	998,186	1,145,700
Liabilities related to assets held for sale	5,773	5,463
Deferred income tax liabilities	56,964	200,831
Total liabilities	<u>13,957,558</u>	<u>13,873,078</u>
Redeemable OP unitholder and noncontrolling interests	231,920	273,678
Commitments and contingencies		
Equity:		
Ventas stockholders' equity:		
Preferred stock, \$1.00 par value; 10,000 shares authorized, unissued	—	—
Common stock, \$0.25 par value; 600,000 shares authorized, 373,113 and 372,811 shares issued at June 30, 2020 and December 31, 2019, respectively	93,261	93,185
Capital in excess of par value	14,118,119	14,056,453
Accumulated other comprehensive loss	(82,761)	(34,564)
Retained earnings (deficit)	(3,816,460)	(3,669,050)
Treasury stock, 24 and 2 shares at June 30, 2020 and December 31, 2019, respectively	(947)	(132)
Total Ventas stockholders' equity	<u>10,311,212</u>	<u>10,445,892</u>
Noncontrolling interests	88,698	99,560
Total equity	<u>10,399,910</u>	<u>10,545,452</u>
Total liabilities and equity	<u>\$ 24,589,388</u>	<u>\$ 24,692,208</u>

See accompanying notes.

**VENTAS, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(Unaudited)

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2020	2019	2020	2019
(In thousands, except per share amounts)				
<b>Revenues</b>				
Rental income:				
Triple-net leased	\$ 176,240	\$ 196,382	\$ 371,102	\$ 396,450
Office	192,925	202,188	401,320	403,616
	369,165	398,570	772,422	800,066
Resident fees and services	549,329	520,725	1,126,099	1,042,172
Office building and other services revenue	3,673	2,691	6,801	5,209
Income from loans and investments	19,491	19,529	43,537	36,655
Interest and other income	1,540	9,202	6,393	9,489
Total revenues	943,198	950,717	1,955,252	1,893,591
<b>Expenses</b>				
Interest	123,132	110,369	239,828	220,988
Depreciation and amortization	349,594	226,187	598,431	462,107
Property-level operating expenses:				
Senior living	432,578	366,837	842,709	727,823
Office	60,752	62,743	125,258	124,828
Triple-net leased	5,275	6,321	11,606	13,754
	498,605	435,901	979,573	866,405
Office building services costs	543	515	1,270	1,148
General, administrative and professional fees	29,984	43,079	72,519	83,839
Loss on extinguishment of debt, net	—	4,022	—	4,427
Merger-related expenses and deal costs	6,586	4,600	14,804	6,780
Allowance on loans receivable and investments	29,655	—	29,655	—
Other	3,382	(11,481)	7,090	(11,458)
Total expenses	1,041,481	813,192	1,943,170	1,634,236
(Loss) income before unconsolidated entities, real estate dispositions, income taxes and noncontrolling interests	(98,283)	137,525	12,082	259,355
Loss from unconsolidated entities	(5,850)	(2,529)	(16,726)	(3,475)
Gain on real estate dispositions	1,254	19,150	227,479	24,597
Income tax (expense) benefit	(56,356)	57,752	92,660	59,009
(Loss) income from continuing operations	(159,235)	211,898	315,495	339,486
Net (loss) income	(159,235)	211,898	315,495	339,486
Net (loss) income attributable to noncontrolling interests	(2,065)	1,369	(452)	3,172
Net (loss) income attributable to common stockholders	\$ (157,170)	\$ 210,529	\$ 315,947	\$ 336,314
<b>Earnings per common share</b>				
Basic:				
(Loss) income from continuing operations	\$ (0.43)	\$ 0.59	\$ 0.85	\$ 0.94
Net (loss) income attributable to common stockholders	(0.42)	0.58	0.85	0.94
Diluted:				
(Loss) income from continuing operations	\$ (0.43)	\$ 0.58	\$ 0.84	\$ 0.93
Net (loss) income attributable to common stockholders	(0.42)	0.58	0.84	0.93

See accompanying notes.

**VENTAS, INC.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**(Unaudited)**

	<u>For the Three Months Ended June 30,</u>		<u>For the Six Months Ended June 30,</u>	
	2020	2019	2020	2019
(In thousands)				
Net (loss) income	\$ (159,235)	\$ 211,898	\$ 315,495	\$ 339,486
Other comprehensive income (loss):				
Foreign currency translation	(4,309)	(8,586)	(12,849)	(4,759)
Unrealized gain (loss) on available for sale securities	31,440	(2,395)	(20,259)	6,896
Derivative instruments	(2,788)	(16,625)	(21,375)	(22,063)
Total other comprehensive income (loss)	24,343	(27,606)	(54,483)	(19,926)
Comprehensive (loss) income	(134,892)	184,292	261,012	319,560
Comprehensive income (loss) attributable to noncontrolling interests	1,630	1,369	(6,739)	3,172
Comprehensive (loss) income attributable to common stockholders	<u>\$ (136,522)</u>	<u>\$ 182,923</u>	<u>\$ 267,751</u>	<u>\$ 316,388</u>

See accompanying notes.

**VENTAS, INC.**  
**CONSOLIDATED STATEMENTS OF EQUITY**  
**For the Three Months Ended June 30, 2020 and 2019**  
**(Unaudited)**

	Common Stock Par Value	Capital in Excess of Par Value	Accumulated Other Comprehensive Loss	Retained Earnings (Deficit)	Treasury Stock	Total Ventas Stockholders' Equity	Noncontrolling Interests	Total Equity
(In thousands, except per share amounts)								
Balance at April 1, 2020	\$ 93,256	\$ 14,135,657	\$ (103,408)	\$ (3,491,696)	\$ (867)	\$ 10,632,942	\$ 83,455	\$ 10,716,397
Net loss	—	—	—	(157,170)	—	(157,170)	(2,065)	(159,235)
Other comprehensive loss	—	—	20,647	—	—	20,647	3,696	24,343
Net change in noncontrolling interests	—	252	—	—	—	252	3,612	3,864
Dividends to common stockholders— \$0.45 per share	—	—	—	(168,126)	—	(168,126)	—	(168,126)
Issuance of common stock for stock plans, restricted stock grants and other	5	1,999	—	532	(80)	2,456	—	2,456
Adjust redeemable OP unitholder interests to current fair value	—	(19,789)	—	—	—	(19,789)	—	(19,789)
Balance at June 30, 2020	<u>\$ 93,261</u>	<u>\$ 14,118,119</u>	<u>\$ (82,761)</u>	<u>\$ (3,816,460)</u>	<u>\$ (947)</u>	<u>\$ 10,311,212</u>	<u>\$ 88,698</u>	<u>\$ 10,399,910</u>
Balance at April 1, 2019	\$ 89,579	\$ 13,160,550	\$ (12,065)	\$ (3,088,401)	\$ —	\$ 10,149,663	\$ 56,350	\$ 10,206,013
Net income	—	—	—	210,529	—	210,529	1,369	211,898
Other comprehensive income	—	—	(27,606)	—	—	(27,606)	—	(27,606)
Net change in noncontrolling interests	—	(408)	—	—	—	(408)	(1,368)	(1,776)
Dividends to common stockholders— \$0.7925 per share	—	—	—	(295,415)	—	(295,415)	—	(295,415)
Issuance of common stock	3,163	764,555	—	—	—	767,718	—	767,718
Issuance of common stock for stock plans, restricted stock grants and other	110	31,361	—	—	—	31,471	—	31,471
Adjust redeemable OP unitholder interests to current fair value	—	(15,941)	—	—	—	(15,941)	—	(15,941)
Balance at June 30, 2019	<u>\$ 92,852</u>	<u>\$ 13,940,117</u>	<u>\$ (39,671)</u>	<u>\$ (3,173,287)</u>	<u>\$ —</u>	<u>\$ 10,820,011</u>	<u>\$ 56,351</u>	<u>\$ 10,876,362</u>

See accompanying notes.

**VENTAS, INC.**  
**CONSOLIDATED STATEMENTS OF EQUITY**  
**For the Six Months Ended June 30, 2020 and 2019**  
**(Unaudited)**

	Common Stock Par Value	Capital in Excess of Par Value	Accumulated Other Comprehensive Loss	Retained Earnings (Deficit)	Treasury Stock	Total Ventas Stockholders' Equity	Noncontrolling Interests	Total Equity
(In thousands, except per share amounts)								
Balance at January 1, 2020	\$ 93,185	\$ 14,056,453	\$ (34,564)	\$ (3,669,050)	\$ (132)	\$ 10,445,892	\$ 99,560	\$ 10,545,452
Net income (loss)	—	—	—	315,947	—	315,947	(452)	\$ 315,495
Other comprehensive loss	—	—	(48,197)	—	—	(48,197)	(6,286)	\$ (54,483)
Net change in noncontrolling interests	—	1,013	—	—	—	1,013	(4,124)	\$ (3,111)
Dividends to common stockholders— \$1.2425 per share	—	—	—	(464,608)	—	(464,608)	—	\$ (464,608)
Issuance of common stock for stock plans, restricted stock grants and other	76	12,893	—	1,251	(815)	13,405	—	\$ 13,405
Adjust redeemable OP unitholder interests to current fair value	—	48,022	—	—	—	48,022	—	\$ 48,022
Redemption of OP Units	—	(262)	—	—	—	(262)	—	\$ (262)
Balance at June 30, 2020	<u>\$ 93,261</u>	<u>\$ 14,118,119</u>	<u>\$ (82,761)</u>	<u>\$ (3,816,460)</u>	<u>\$ (947)</u>	<u>\$ 10,311,212</u>	<u>\$ 88,698</u>	<u>\$ 10,399,910</u>
Balance at January 1, 2019	\$ 89,125	\$ 13,076,528	\$ (19,582)	\$ (2,930,214)	\$ —	\$ 10,215,857	\$ 55,737	\$ 10,271,594
Net income	—	—	—	336,314	—	336,314	3,172	339,486
Other comprehensive income	—	—	(19,926)	—	—	(19,926)	—	(19,926)
Net change in noncontrolling interests	—	(2,098)	—	—	—	(2,098)	(2,558)	(4,656)
Dividends to common stockholders— \$1.585 per share	—	—	—	(580,188)	—	(580,188)	—	(580,188)
Issuance of common stock	3,553	862,603	—	—	—	866,156	—	866,156
Issuance of common stock for stock plans, restricted stock grants and other	174	38,093	—	—	—	38,267	—	38,267
Adjust redeemable OP unitholder interests to current fair value	—	(35,009)	—	—	—	(35,009)	—	(35,009)
Cumulative effect change in accounting principles	—	—	(163)	801	—	638	—	638
Balance at June 30, 2019	<u>\$ 92,852</u>	<u>\$ 13,940,117</u>	<u>\$ (39,671)</u>	<u>\$ (3,173,287)</u>	<u>\$ —</u>	<u>\$ 10,820,011</u>	<u>\$ 56,351</u>	<u>\$ 10,876,362</u>

See accompanying notes.

**VENTAS, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)

	For the Six Months Ended June 30,	
	2020	2019
(In thousands)		
Cash flows from operating activities:		
Net income	\$ 315,495	\$ 339,486
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	598,431	462,107
Amortization of deferred revenue and lease intangibles, net	(6,334)	(6,145)
Other non-cash amortization	9,653	11,587
Allowance on loans receivable and investments	29,655	—
Stock-based compensation	11,557	18,475
Straight-lining of rental income	91,499	(17,000)
Loss on extinguishment of debt, net	—	4,427
Gain on real estate dispositions	(227,479)	(24,597)
Gain on real estate loan investments	(167)	—
Income tax benefit	(95,127)	(61,195)
Loss from unconsolidated entities	16,734	3,475
Distributions from unconsolidated entities	1,600	1,300
Other	12,756	5,091
Changes in operating assets and liabilities:		
Increase in other assets	(12,463)	(44,472)
Increase in accrued interest	7,094	11,398
(Decrease) increase in accounts payable and other liabilities	(32,893)	25,282
Net cash provided by operating activities	720,011	729,219
Cash flows from investing activities:		
Net investment in real estate property	(77,469)	(208,039)
Investment in loans receivable	(67,290)	(507,148)
Proceeds from real estate disposals	627,804	74,405
Proceeds from loans receivable	106,775	289,657
Development project expenditures	(180,398)	(114,226)
Capital expenditures	(53,519)	(58,381)
Investment in unconsolidated entities	(7,865)	(934)
Insurance proceeds for property damage claims	42	16,939
Net cash provided by (used in) investing activities	348,080	(507,727)
Cash flows from financing activities:		
Net change in borrowings under revolving credit facilities	465,416	(506,551)
Net change in borrowings under commercial paper program	(565,524)	269,810
Proceeds from debt	640,533	712,934
Repayment of debt	(111,301)	(997,061)
Payment of deferred financing costs	(7,549)	(6,837)
Issuance of common stock, net	—	866,033
Cash distribution to common stockholders	(592,285)	(567,142)
Cash distribution to redeemable OP unitholders	(4,628)	(4,551)
Cash issued for redemption of OP Units	(570)	—
Contributions from noncontrolling interests	346	3,594
Distributions to noncontrolling interests	(6,293)	(4,103)
Proceeds from stock option exercises	3,518	25,738
Other	(4,891)	(6,732)
Net cash used in financing activities	(183,228)	(214,868)
Net increase in cash, cash equivalents and restricted cash	884,863	6,624
Effect of foreign currency translation	(1,829)	208
Cash, cash equivalents and restricted cash at beginning of period	146,102	131,464
Cash, cash equivalents and restricted cash at end of period	\$ 1,029,136	\$ 138,296

See accompanying notes.



**NOTE 1—DESCRIPTION OF BUSINESS**

Ventas, Inc. (together with its subsidiaries, unless otherwise indicated or except where the context otherwise requires, “we,” “us” or “our”), an S&P 500 company, is a real estate investment trust (“REIT”) with a highly diversified portfolio of senior housing, research and innovation, and healthcare properties located throughout the United States, Canada and the United Kingdom. As of June 30, 2020, we owned or managed through unconsolidated joint ventures approximately 1,200 properties (including properties classified as held for sale), consisting of senior housing communities, medical office buildings (“MOBs”), research and innovation centers, inpatient rehabilitation facilities (“IRFs”) and long-term acute care facilities (“LTACs”), and health systems. We also had 20 properties under development, including two properties that are owned by unconsolidated real estate entities. Our company was originally founded in 1983 and is headquartered in Chicago, Illinois.

We primarily invest in senior housing, research and innovation, and healthcare properties through acquisitions and lease our properties to unaffiliated tenants or operate them through independent third-party managers.

As of June 30, 2020, we leased a total of 385 properties (excluding properties within our office operations reportable business segment) to various healthcare operating companies under “triple-net” or “absolute-net” leases that obligate the tenants to pay all property-related expenses, including maintenance, utilities, repairs, taxes, insurance and capital expenditures. Our three largest tenants, Brookdale Senior Living Inc. (together with its subsidiaries, “Brookdale Senior Living”), Ardent Health Partners, LLC (together with its subsidiaries, “Ardent”) and Kindred Healthcare, LLC (together with its subsidiaries, “Kindred”) leased from us 122 properties (excluding two properties managed by Brookdale Senior Living pursuant to long-term management agreements), 11 properties and 32 properties, respectively, as of June 30, 2020.

As of June 30, 2020, pursuant to long-term management agreements, we engaged independent operators, such as Atria Senior Living, Inc. (“Atria”) and Sunrise Senior Living, LLC (together with its subsidiaries, “Sunrise”), to manage 435 senior housing communities for us.

Through our Lillibridge Healthcare Services, Inc. subsidiary and our ownership interest in PMB Real Estate Services LLC, we also provide MOB management, leasing, marketing, facility development and advisory services to highly rated hospitals and health systems throughout the United States. In addition, from time to time, we make secured and non-mortgage loans and other investments relating to senior housing and healthcare operators or properties.

***COVID-19 Update***

In December 2019, a novel strain of coronavirus (“COVID-19”) emerged in China. On March 11, 2020, the World Health Organization declared the outbreak of COVID-19 a pandemic. The outbreak has spread around the world, including throughout the United States.

The COVID-19 pandemic and actions taken to prevent its spread continue to affect our business in a number of ways. In our senior living operating portfolio, occupancy, revenue and net operating income decreased as resident move-ins decreased and operating costs increased as a result of the pandemic.

Our triple-net senior housing tenants experienced similar occupancy, revenue and cost pressure trends as our senior living operators. While we collected substantially all triple-net senior housing rent we expected to receive in the first and second quarters, we have given and may continue to provide financial support to our triple-net tenants in the form of rent deferrals and application of portions of lease deposits to fulfill payment obligations. We also recently made material changes to our senior housing triple-net leases with Holiday Retirement and Brookdale Senior Living, respectively, which will decrease our net operating income. Without financial support or other government assistance, certain of our triple-net senior housing tenants will likely experience worsening financial conditions through the third quarter, which would pressure their rent coverage ratios and may affect their ability to pay us contractual rent in full on a timely basis.

In our healthcare triple-net leased properties portfolio, we collected substantially all rent due in the first and second quarters. This cohort of tenants has benefitted from significant government financial support to partially offset the direct financial impact of the COVID-19 pandemic on healthcare providers. Nationally, hospital inpatient admissions and surgeries have rebounded, although still below pre-COVID-19 levels, depending on the particular market.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued**  
**(Unaudited)**

In our office operations segment, we received 99% of contractual rents in the second quarter. Substantially all of our medical office buildings are in states that have either reopened for elective procedures or announced the resumption of elective procedures, which are an important driver of financial performance for many of our medical office tenants.

In March 2020, we took precautionary steps to increase liquidity and preserve financial flexibility in light of the uncertainty resulting from the COVID-19 pandemic by drawing \$2.75 billion under our \$3.0 billion unsecured revolving credit facility. Due to improved capital market conditions and the decisive actions described below, we have since repaid all borrowings under the facility. As of August 5, 2020, we had approximately \$3.5 billion in liquidity, including availability under our revolving credit facility, cash and cash equivalents on hand, with no borrowings outstanding under our commercial paper program and negligible near-term debt maturing.

In June 2020, our Board of Directors declared a second quarter 2020 dividend of \$0.45 per share, which was paid in July and represented a 43 percent reduction from the first quarter dividend of \$0.7925 per share. This measure enabled us to conserve approximately \$130 million of cash per quarter compared to the prior dividend level. In order to further conserve capital, we have reduced expected capital expenditures for 2020 by \$0.3 billion to a new expected total of \$0.5 billion, mainly through pausing certain ground-up developments that were not yet substantially underway. Also, in June, we eliminated roles representing over 25% of our corporate positions, excluding onsite field personnel. For the second half of 2020, the base salaries of our CEO and other executive officers was voluntarily reduced by 20% and 10%, respectively. As a result of these capital conservation actions, we expect that our third quarter 2020 annualized general and administrative expenses will be approximately \$25 million to \$30 million lower than our reported general and administrative expenses for full-year 2019.

The federal government, as well as state and local governments, have implemented or announced programs to provide financial and other support to businesses affected by the COVID-19 pandemic, some of which benefit or could benefit our company, tenants, operators, borrowers and managers. For example, the Department of Health and Human Services ("HHS") Provider Relief Fund for COVID-19 is currently providing grants to licensed senior living providers that bill Medicaid. Eligible providers will receive payments of at least 2% of all annual gross patient care revenues. If HHS funding is ultimately expanded to all licensed senior living providers, we expect most of our senior living communities to benefit.

The future impact of the COVID-19 pandemic is highly uncertain. Many of the trends highlighted above have continued into the third quarter. The extent of the COVID-19 pandemic's continued and ultimate effect on our operational and financial performance will depend on future developments, including the duration, spread and intensity of the outbreak, the rate at which governments across the country lift restrictions and the extent and duration of any rollback of restrictions and the availability of government financial support to our business, tenants and operators. Due to these uncertainties, we are not able at this time to estimate the ultimate impact of the COVID-19 pandemic on our business, results of operations, financial condition and cash flows but it could be material.

We have not identified the COVID-19 pandemic, on its own, as a "triggering event" for purposes of evaluating impairment of real estate assets, goodwill and other intangibles, investments in unconsolidated entities and financial instruments. However, as of June 30, 2020, we considered the effect of the pandemic on certain of our assets (described below) and our ability to recover the respective carrying values of these assets. We applied our considerations to existing critical accounting policies that require us to make estimates and assumptions regarding future events that affect the reported amounts of assets and liabilities. We based our estimates on our experience and on assumptions we believe to be reasonable under the circumstances. As a result, we have recognized the following charges for the quarter ended June 30, 2020:

- *Adjustment to rental income:* As of June 30, 2020, we concluded that it is probable we would not collect substantially all rents from certain tenants, primarily within our triple-net leased properties segment. As a result, we recognized an adjustment to rental income of \$54.2 million. Subsequent to June 30, 2020, rental payments from these tenants will be recognized in rental income when received.
- *Impairment of real estate assets:* As of June 30, 2020, we concluded that our estimate of undiscounted cash flows, including a hypothetical terminal value, for certain real estate assets did not exceed the assets' respective carrying values. As such, during the quarter ended June 30, 2020 we recognized \$108.8 million of impairments representing the difference between the assets' carrying value and estimated fair value of \$192.8 million. The impaired assets, primarily senior housing communities, represent less than 1% of our consolidated net real estate property as of June 30, 2020. Impairments are recorded within depreciation and amortization in our Consolidated Statements of Income and are primarily related to our senior living operations reportable business segment.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued**  
**(Unaudited)**

- *Loss on financial instruments and impairment of unconsolidated entities:* As of June 30, 2020, we concluded that credit losses exist within certain of our non-mortgage loans receivables and government-sponsored pooled loan investments and impairments have occurred with respect to unconsolidated entities. As a result, (a) we established allowances of \$20.8 million and \$8.8 million, respectively, which reduces the amounts presented on our Consolidated Balance Sheets with a corresponding loss on financial instruments in our Consolidated Statements of Income, and (b) we recognized an impairment of \$10.7 million in an equity investment in an unconsolidated entity. No allowances are recorded within our portfolios of secured mortgage loans or marketable debt securities.
- *Deferred tax asset valuation allowance:* As of June 30, 2020, we concluded that it was not more likely than not that deferred tax assets (primarily US federal NOL carryforwards which begin to expire in 2032) would be realized based on our cumulative loss in recent years for certain of our taxable REIT subsidiaries. As a result, we recorded a valuation allowance of \$56.4 million against these deferred tax assets on our Consolidated Balance Sheets with a corresponding charge to income tax (expense) benefit in our Consolidated Statements of Income.

## NOTE 2—ACCOUNTING POLICIES

The accompanying Consolidated Financial Statements have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) for interim financial information set forth in the Accounting Standards Codification (“ASC”), as published by the Financial Accounting Standards Board (“FASB”), and with the Securities and Exchange Commission (“SEC”) instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair statement of results for the interim period have been included. Operating results for the three and six months ended June 30, 2020 are not necessarily indicative of the results that may be expected for the year ending December 31, 2020. The accompanying Consolidated Financial Statements and related notes should be read in conjunction with the audited Consolidated Financial Statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2019, filed with the SEC on February 24, 2020. Certain prior period amounts have been reclassified to conform to the current period presentation.

### *Principles of Consolidation*

The accompanying Consolidated Financial Statements include our accounts and the accounts of our wholly owned subsidiaries and the joint venture entities over which we exercise control. All intercompany transactions and balances have been eliminated in consolidation, and our net earnings are reduced by the portion of net earnings attributable to noncontrolling interests.

GAAP requires us to identify entities for which control is achieved through means other than voting rights and to determine which business enterprise is the primary beneficiary of variable interest entities (“VIEs”). A VIE is broadly defined as an entity with one or more of the following characteristics: (a) the total equity investment at risk is insufficient to finance the entity’s activities without additional subordinated financial support; (b) as a group, the holders of the equity investment at risk lack (i) the ability to make decisions about the entity’s activities through voting or similar rights, (ii) the obligation to absorb the expected losses of the entity, or (iii) the right to receive the expected residual returns of the entity; and (c) the equity investors have voting rights that are not proportional to their economic interests, and substantially all of the entity’s activities either involve, or are conducted on behalf of, an investor that has disproportionately few voting rights. We consolidate our investment in a VIE when we determine that we are its primary beneficiary. We may change our original assessment of a VIE upon subsequent events such as the modification of contractual arrangements that affects the characteristics or adequacy of the entity’s equity investments at risk and the disposition of all or a portion of an interest held by the primary beneficiary.

We identify the primary beneficiary of a VIE as the enterprise that has both: (i) the power to direct the activities of the VIE that most significantly impact the entity’s economic performance; and (ii) the obligation to absorb losses or the right to receive benefits of the VIE that could be significant to the entity. We perform this analysis on an ongoing basis.

As it relates to investments in joint ventures, GAAP may preclude consolidation by the sole general partner in certain circumstances based on the type of rights held by the limited partner or partners. We assess limited partners’ rights and their impact on our consolidation conclusions, and we reassess if there is a change to the terms or in the exercisability of the rights of the limited partners, the sole general partner increases or decreases its ownership of limited partnership (“LP”) interests or there is an increase or decrease in the number of outstanding LP interests. We also apply this guidance to managing member interests in limited liability companies (“LLCs”).

We consolidate several VIEs that share the following common characteristics:

- the VIE is in the legal form of an LP or LLC;
- the VIE was designed to own and manage its underlying real estate investments;
- we are the general partner or managing member of the VIE;
- we own a majority of the voting interests in the VIE;
- a minority of voting interests in the VIE are owned by external third parties, unrelated to us;
- the minority owners do not have substantive kick-out or participating rights in the VIE; and
- we are the primary beneficiary of the VIE.

We have separately identified certain special purpose entities that were established to allow investments in research and innovation projects by tax credit investors (“TCIs”). We have determined that these special purpose entities are VIEs, we are a holder of variable interests and that we are the primary beneficiary of the VIEs, and therefore we consolidate these special purpose entities. Our primary beneficiary determination is based upon several factors, including but not limited to the rights we

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued**  
**(Unaudited)**

have in directing the activities which most significantly impact the VIEs' economic performance as well as certain guarantees which protect the TCIs from losses should a tax credit recapture event occur.

In general, the assets of consolidated VIEs are available only for the settlement of the obligations of the respective entities. Unless otherwise required by the LP or LLC agreement, any mortgage loans of the consolidated VIEs are non-recourse to us. The table below summarizes the total assets and liabilities of our consolidated VIEs as reported on our Consolidated Balance Sheets.

	June 30, 2020		December 31, 2019	
	Total Assets	Total Liabilities	Total Assets	Total Liabilities
	(In thousands)			
NHP/PMB L.P.	\$ 656,814	\$ 238,045	\$ 666,404	\$ 244,934
Other identified VIEs	3,878,671	1,498,774	4,075,821	1,459,830
Tax credit VIEs	914,968	352,945	845,229	333,809

**Investments in Unconsolidated Entities**

We report investments in unconsolidated entities over whose operating and financial policies we have the ability to exercise significant influence under the equity method of accounting. We adjust our investment in unconsolidated entities for additional contributions made, distributions received as well as our share of the investee's earnings or losses which is included in our Consolidated Statements of Income.

We base the initial carrying value of investments in unconsolidated entities on the fair value of the assets at the time we acquired the joint venture interest. We estimate fair values for our equity method investments based on discounted cash flow models that include all estimated cash inflows and outflows over a specified holding period and, where applicable, any estimated debt premiums or discounts. The capitalization rates, discount rates and credit spreads we use in these models are based upon assumptions that we believe to be within a reasonable range of current market rates for the respective investments.

We generally amortize any difference between our cost basis and the basis reflected at the joint venture level, if any, over the lives of the related assets and liabilities and include that amortization in our share of income or loss from unconsolidated entities. For earnings of equity method investments with pro rata distribution allocations, net income or loss is allocated between the partners in the joint venture based on their respective stated ownership percentages. In other instances, net income or loss is allocated between the partners in the joint venture based on the hypothetical liquidation at book value method (the "HLBV method"). Under the HLBV method, net income or loss is allocated between the partners based on the difference between each partner's claim on the net assets of the joint venture at the end and beginning of the period, after taking into account contributions and distributions. Each partner's share of the net assets of the joint venture is calculated as the amount that the partner would receive if the joint venture were to liquidate all of its assets at net book value and distribute the resulting cash to creditors and partners in accordance with their respective priorities. Under the HLBV method, in any given period, we could record more or less income than the joint venture has generated, than actual cash distributions we receive or than the amount we may receive in the event of an actual liquidation.

**Redeemable OP Unitholder and Noncontrolling Interests**

We own a majority interest in NHP/PMB L.P. ("NHP/PMB"), a limited partnership formed in 2008 to acquire properties from entities affiliated with Pacific Medical Buildings LLC ("PMB"). Given our wholly owned subsidiary is the general partner and the primary beneficiary of NHP/PMB, we consolidate it as a VIE. As of June 30, 2020, third party investors owned 3.3 million Class A limited partnership units in NHP/PMB ("OP Units"), which represented 31% of the total units then outstanding, and we owned 7.3 million Class B limited partnership units in NHP/PMB, representing the remaining 69%. At any time following the first anniversary of the date of their issuance, the OP Units may be redeemed at the election of the holder for cash or, at our option, 0.9051 shares of our common stock per OP Unit, subject to further adjustment in certain circumstances. We are party by assumption to a registration rights agreement with the holders of the OP Units that requires us, subject to the terms and conditions and certain exceptions set forth therein, to file and maintain a registration statement relating to the issuance of shares of our common stock upon redemption of OP Units.

As redemption rights are outside of our control, the redeemable OP Units are classified outside of permanent equity on our Consolidated Balance Sheets. We reflect the redeemable OP Units at the greater of cost or redemption value. As of June 30, 2020 and December 31, 2019, the fair value of the redeemable OP Units was \$119.2 million and \$171.2 million,

respectively. We recognize changes in fair value through capital in excess of par value, net of cash distributions paid and purchases by us of any OP Units. Our diluted earnings per share includes the effect of any potential shares outstanding from redemption of the OP Units.

Certain noncontrolling interests of other consolidated joint ventures were also classified as redeemable at June 30, 2020 and December 31, 2019. Accordingly, we record the carrying amount of these noncontrolling interests at the greater of their initial carrying amount (increased or decreased for the noncontrolling interests' share of net income or loss and distributions) or the redemption value, which is primarily based on the fair value of the underlying real estate asset. Our joint venture partners have certain redemption rights with respect to their noncontrolling interests in these joint ventures that are outside of our control, and the redeemable noncontrolling interests are classified outside of permanent equity on our Consolidated Balance Sheets. We recognize changes in the carrying value of redeemable noncontrolling interests through capital in excess of par value.

#### ***Accounting for Historic and New Markets Tax Credits***

For certain of our research and innovation centers, we are party to contractual arrangements with TCIs that were established to enable the TCIs to receive benefits of historic tax credits ("HTCs") and/or new markets tax credits ("NMTCs"). As of June 30, 2020, we owned 11 properties, including two properties in development, that had syndicated HTCs or NMTCs, or both, to TCIs.

In general, TCIs invest cash into special purpose entities that invest in entities that own the subject property and generate the tax credits. The TCIs receive substantially all of the tax credits and hold only a nominal interest in the economic risk and benefits of the special purpose entities.

HTCs are delivered to the TCIs upon substantial completion of the project. NMTCs are allowed for up to 39% of a qualified investment and are delivered to the TCIs after the investment has been funded and spent on a qualified business. HTCs are subject to 20% recapture per year beginning one year after the completion of the historic rehabilitation of the subject property. NMTCs are subject to 100% recapture until the end of the seventh year following the qualifying investment. We have provided the TCIs with certain guarantees which protect the TCIs from losses should a tax credit recapture event occur. The contractual arrangements with the TCIs include a put/call provision whereby we may be obligated or entitled to repurchase the interest of the TCIs in the special purpose entities at the end of the tax credit recapture period. We anticipate that either the TCIs will exercise their put rights or we will exercise our call rights prior to the applicable tax credit recapture periods.

The portion of the TCI's investment that is attributed to the put is recorded at fair value at inception in accounts payable and other liabilities on our Consolidated Balance Sheets, and is accreted to the expected put price as interest expense in our Consolidated Statements of Income over the recapture period. The remaining balance of the TCI's investment is initially recorded in accounts payable and other liabilities on our Consolidated Balance Sheets and will be relieved upon delivery of the tax credit to the TCI, as a reduction in the carrying value of the subject property, net of allocated expenses. Direct and incremental costs incurred in structuring the transaction are deferred and will be recognized as an increase in the cost basis of the subject property upon the recognition of the related tax credit as discussed above.

#### ***Fair Values of Financial Instruments***

Fair value is a market-based measurement, not an entity-specific measurement, and we determine fair value based on the assumptions that we expect market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, GAAP establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within levels one and two of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within level three of the hierarchy).

Level one inputs utilize unadjusted quoted prices for identical assets or liabilities in active markets that we have the ability to access. Level two inputs are inputs other than quoted prices included in level one that are directly or indirectly observable for the asset or liability. Level two inputs may include quoted prices for similar assets and liabilities in active markets and other inputs for the asset or liability that are observable at commonly quoted intervals, such as interest rates, foreign exchange rates and yield curves. Level three inputs are unobservable inputs for the asset or liability, which typically are based on our own assumptions, because there is little, if any, related market activity. If the determination of the fair value measurement is based on inputs from different levels of the hierarchy, the level within which the entire fair value measurement falls is the lowest level input that is significant to the fair value measurement in its entirety. If the volume and level of market activity for an asset or liability has decreased significantly relative to the normal market activity for such asset or liability (or

similar assets or liabilities), then transactions or quoted prices may not accurately reflect fair value. In addition, if there is evidence that a transaction for an asset or liability is not orderly, little, if any, weight is placed on that transaction price as an indicator of fair value. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

We use the following methods and assumptions in estimating the fair value of our financial instruments.

- *Cash and cash equivalents* - The carrying amount of unrestricted cash and cash equivalents reported on our Consolidated Balance Sheets approximates fair value due to the short maturity of these instruments.
- *Escrow deposits and restricted cash* - The carrying amount of escrow deposits and restricted cash reported on our Consolidated Balance Sheets approximates fair value due to the short maturity of these instruments.
- *Loans receivable* - We estimate the fair value of loans receivable using level two and level three inputs, including underlying asset performance and credit quality. We discount future cash flows using current interest rates at which similar loans with the same terms and length to maturity would be made to borrowers with similar credit ratings.
- *Available for sale securities* - We estimate the fair value of marketable debt securities using level two inputs. We observe quoted prices for similar assets or liabilities in active markets that we have the ability to access. We estimate the fair value of certain government-sponsored pooled loan investments using level three inputs. We consider credit spreads, underlying asset performance and credit quality, and default rates.
- *Derivative instruments* - With the assistance of a third party, we estimate the fair value of derivative instruments, including interest rate caps, interest rate swaps, and foreign currency forward contracts, using level two inputs.
  - Interest rate caps - We observe forward yield curves and other relevant information.
  - Interest rate swaps - We observe alternative financing rates derived from market-based financing rates, forward yield curves and discount rates.
  - Foreign currency forward contracts - We estimate the future values of the two currency tranches using forward exchange rates that are based on traded forward points and calculate a present value of the net amount using a discount factor based on observable traded interest rates.
- *Senior notes payable and other debt* - We estimate the fair value of senior notes payable and other debt using level two inputs. We discount the future cash flows using current interest rates at which we could obtain similar borrowings. For mortgage debt, we may estimate fair value using level three inputs, similar to those used in determining fair value of loans receivable (above).
- *Redeemable OP unitholder interests* - We estimate the fair value of our redeemable OP unitholder interests using level one inputs. We base fair value on the closing price of our common stock, as OP Units may be redeemed at the election of the holder for cash or, at our option, shares of our common stock, subject to adjustment in certain circumstances.

#### ***Impairment of Long-Lived and Intangible Assets***

We periodically evaluate our long-lived assets, primarily consisting of investments in real estate, for impairment indicators. If indicators of impairment are present, we evaluate the carrying value of the related real estate investments in relation to the future undiscounted cash flows of the underlying operations. In performing this evaluation, we consider market conditions and our current intentions with respect to holding or disposing of the asset. We adjust the net book value of leased properties and other long-lived assets to fair value if the sum of the expected future undiscounted cash flows, including sales proceeds, is less than book value. We recognize an impairment loss at the time we make any such determination.

If impairment indicators arise with respect to intangible assets with finite useful lives, we evaluate impairment by comparing the carrying amount of the asset to the estimated future undiscounted net cash flows expected to be generated by the asset. If estimated future undiscounted net cash flows are less than the carrying amount of the asset, then we estimate the fair value of the asset and compare the estimated fair value to the intangible asset's carrying value. We recognize any shortfall from carrying value as an impairment loss in the current period.

We evaluate our investments in unconsolidated entities for impairment at least annually, and whenever events or changes in circumstances indicate that the carrying value of our investment may exceed its fair value. If we determine that a decline in the fair value of our investment in an unconsolidated entity is other-than-temporary, and if such reduced fair value is below the carrying value, we record an impairment.

We test goodwill for impairment at least annually, and more frequently if indicators arise. We first assess qualitative factors, such as current macroeconomic conditions, state of the equity and capital markets and our overall financial and operating performance, to determine the likelihood that the fair value of a reporting unit is less than its carrying amount. If we determine it is more likely than not that the fair value of a reporting unit is less than its carrying amount, we proceed with estimating the fair value of the reporting unit. On January 1, 2020 we adopted ASU 2017-04, *Simplifying the Test for Goodwill Impairment*, which removes the traditional “Step 2” of the goodwill impairment test that required a hypothetical purchase price allocation. A goodwill impairment, if any, will be recognized in the period it is determined and is now measured as the amount by which a reporting unit’s carrying value exceeds its fair value.

Estimates of fair value used in our evaluation of goodwill (if necessary based on our qualitative assessment), investments in real estate, investments in unconsolidated entities and intangible assets are based upon discounted future cash flow projections or other acceptable valuation techniques that are based, in turn, upon all available evidence including level three inputs, such as revenue and expense growth rates, estimates of future cash flows, capitalization rates, discount rates, general economic conditions and trends, or other available market data such as replacement cost or comparable sales. Our ability to accurately predict future operating results and cash flows and to estimate and determine fair values impacts the timing and recognition of impairments. While we believe our assumptions are reasonable, changes in these assumptions may have a material impact on our financial results.

### **Revenue Recognition**

#### *Triple-Net Leased Properties and Office Operations*

Certain of our triple-net leases and most of our MOB and research and innovation center (collectively, “office operations”) leases provide for periodic and determinable increases in base rent. We recognize base rental revenues under these leases on a straight-line basis over the applicable lease term when collectability of substantially all rents is probable. Recognizing rental income on a straight-line basis generally results in recognized revenues during the first half of a lease term exceeding the cash amounts contractually due from our tenants, creating a straight-line rent receivable that is included in other assets on our Consolidated Balance Sheets. At June 30, 2020 and December 31, 2019, this cumulative excess totaled \$178.7 million and \$278.8 million, respectively (excluding properties classified as held for sale).

Certain of our leases provide for periodic increases in base rent only if certain revenue parameters or other substantive contingencies are met. We recognize the increased rental revenue under these leases as the related parameters or contingencies are met, rather than on a straight-line basis over the applicable lease term.

We assess the probability of collecting substantially all rents under our leases based on several factors, including, among other things, payment history, the financial strength of the tenant and any guarantors, the historical operations and operating trends of the property, the historical payment pattern of the tenant, the type of property, the value of the underlying collateral, if any, expected future performance of the property and current economic conditions. If our evaluation of these factors indicates it is not probable that we will be able to collect substantially all rents, we recognize a charge to rental income. If we change our conclusions regarding the probability of collecting rent payments required by a lease, we may recognize adjustments to rental income in the period we make such change in our conclusions.

#### *Senior Living Operations*

Our resident agreements are accounted for as leases and we recognize resident fees and services, other than move-in fees, monthly as services are provided. We recognize move-in fees on a straight-line basis over the average resident stay.

*Other*

We recognize interest income from loans and investments, including discounts and premiums, using the effective interest method when collectability is reasonably assured. We apply the effective interest method on a loan-by-loan basis and recognize discounts and premiums as yield adjustments over the related loan term. We evaluate collectability of accrued interest receivables separate from the amortized cost basis of our loans. As such, we recognize interest income on an impaired loan to the extent we believe accrued contractual interest payments are collectable. Otherwise interest income is recognized on a cash basis.

On January 1, we adopted ASU 2016-13, *Measurement of Credit Losses on Financial Instruments* (“ASU 2016-13”). The amendments in ASU 2016-13 require us to evaluate a current estimate of all expected credit losses over the life of a financial instrument, which may result in earlier recognition of credit losses on loans and other financial instruments. Under prior guidance, we generally only considered past events and current conditions in measuring an incurred loss. We will establish a reserve for any estimated credit losses using this model with a corresponding charge to net income. We adopted ASU 2016-13 using the modified retrospective method and we established no reserve upon adoption.

***Lease Accounting***

We lease real property, primarily land and corporate office space, and equipment, primarily vehicles at our senior housing communities. At lease inception, we establish an operating lease asset and operating lease liability calculated as the present value of future minimum lease payments. As our leases do not provide an implicit rate, we use a discount rate that approximates our incremental borrowing rate available at lease commencement to determine the present value. Our lease expense primarily consists of ground and corporate office leases. Ground lease expense is included in interest expense and corporate office lease expense is included in general, administrative and professional fees in the Company’s Consolidated Statements of Income.

**NOTE 3—CONCENTRATION OF CREDIT RISK**

As of June 30, 2020, Atria, Sunrise, Brookdale Senior Living, Ardent and Kindred managed or operated approximately 20.7%, 10.5%, 7.9%, 4.9% and 1.0%, respectively, of our consolidated real estate investments based on gross book value (excluding properties classified as held for sale as of June 30, 2020). Because Atria and Sunrise manage our properties in exchange for the receipt of a management fee from us, we are not directly exposed to the credit risk of our managers in the same manner or to the same extent as our triple-net tenants.

Based on gross book value, approximately 47.0% and 16.5% of our consolidated real estate investments were senior housing communities included in the senior living operations and triple-net leased properties reportable business segments, respectively (excluding properties classified as held for sale as of June 30, 2020). MOBs, research and innovation centers, IRFs and LTACs, health systems, skilled nursing facilities (“SNFs”) and secured loans receivable and investments collectively comprised the remaining 36.5%. Our consolidated properties were located in 45 states, the District of Columbia, seven Canadian provinces and the United Kingdom as of June 30, 2020, with properties in one state (California) accounting for more than 10% of our total consolidated revenues and net operating income (“NOI,” which is defined as total revenues, excluding interest and other income, less property-level operating expenses and office building services costs) for the three months then ended.

**Triple-Net Leased Properties**

The following table reflects the concentration risk related to our triple-net leased properties for the periods presented:

	<b>For the Three Months Ended June 30,</b>	
	<b>2020</b>	<b>2019</b>
<b>Revenues<sup>(1)</sup>:</b>		
Brookdale Senior Living	4.9 %	4.8 %
Ardent	3.2	3.1
Kindred	3.5	3.4
<b>NOI:</b>		
Brookdale Senior Living	10.4 %	8.9 %
Ardent	6.8	5.8
Kindred	7.4	6.4

<sup>(1)</sup> Total revenues include office building and other services revenue, income from loans and investments and interest and other income.

Each of our leases with Brookdale Senior Living, Ardent and Kindred is a triple-net lease that obligates the tenant to pay all property-related expenses, including maintenance, utilities, repairs, taxes, insurance and capital expenditures, and to comply with the terms of the mortgage financing documents, if any, affecting the properties. In addition, each of our Brookdale Senior Living, Ardent and Kindred leases has a corporate guaranty.

The properties we lease to Brookdale Senior Living, Ardent and Kindred accounted for a significant portion of our triple-net leased properties segment revenues and NOI for the three months ended June 30, 2020 and 2019. If Brookdale Senior Living, Ardent or Kindred becomes unable or unwilling to satisfy its obligations to us or to renew its leases with us upon expiration of the terms thereof, our financial condition and results of operations could decline, and our ability to service our indebtedness and to make distributions to our stockholders could be impaired. We cannot assure you that Brookdale Senior Living, Ardent and Kindred will have sufficient assets, income and access to financing to enable them to satisfy their respective obligations to us, and any failure, inability or unwillingness by Brookdale Senior Living, Ardent or Kindred to do so could have a material adverse effect on our business, financial condition, results of operations and liquidity, our ability to service our indebtedness and other obligations and our ability to make distributions to our stockholders, as required for us to continue to qualify as a REIT (a “Material Adverse Effect”). We also cannot assure you that Brookdale Senior Living, Ardent and Kindred will elect to renew their respective leases with us upon expiration of the leases or that we will be able to reposition any non-renewed properties on a timely basis or on the same or better economic terms, if at all.

**Brookdale Transaction**

In July 2020, we entered into a revised master lease agreement (the “Brookdale Lease”) and certain other agreements (together with the Brookdale Lease, the “Agreements”) with Brookdale Senior Living. The Agreements modify our current arrangements with Brookdale Senior Living as follows:

We received up-front consideration approximating \$235 million dollars, which will be amortized over the remaining lease term and consisted of: (a) \$162 million in cash including \$47 million from the transfer to Ventas of deposits under the Brookdale Lease; (b) a \$45 million cash pay note (the “Note”) from Brookdale. The Note has an initial interest rate of nine percent, increasing 50 basis points per annum, and matures on December 31, 2025; (c) warrants exercisable for 16.3 million shares of Brookdale Senior Living common stock, which are exercisable at any time prior to December 31, 2025 and have an exercise price of \$3.00 per share.

Base cash rent under the Brookdale Lease is set at \$100 million per annum starting in July 2020, with three percent annual escalators commencing on January 1, 2022. The Brookdale Lease is guaranteed by, and the Note is a direct obligation of, Brookdale Senior Living.

Brookdale Senior Living transferred fee ownership of five senior living communities to us, in full satisfaction and repayment of a \$78 million loan to Brookdale Senior Living from us that was secured by the five communities. Brookdale Senior Living will now manage those communities for us under a terminable management agreement.

### ***Holiday Transaction***

In April 2020, we completed a transaction with affiliates of Holiday Retirement (collectively, “Holiday”), including (a) entry into a new, terminable management agreement with Holiday Management Company for our 26 independent living assets previously subject to a triple-net lease (the “Holiday Lease”) with Holiday; (b) termination of the Holiday Lease; and (c) our receipt from Holiday of \$33.8 million in cash from the transfer to us of deposits under the Holiday Lease and \$66 million in principal amount of secured notes. As a result of the Holiday Lease termination, we recognized net income of \$50.2 million, composed of \$99.8 million of cash and notes received less \$49.6 million from the write-off of accumulated straight-line receivable.

### ***Senior Living Operations***

As of June 30, 2020, Atria and Sunrise, collectively, provided comprehensive property management and accounting services with respect to 260 of our 428 consolidated senior housing communities, for which we pay annual management fees pursuant to long-term management agreements.

We rely on our managers’ personnel, expertise, technical resources and information systems, proprietary information, good faith and judgment to manage our senior living operations efficiently and effectively. We also rely on our managers to set appropriate resident fees and otherwise operate our senior housing communities in compliance with the terms of our management agreements and all applicable laws and regulations. Although we have various rights as the property owner under our management agreements, including various rights to terminate and exercise remedies under the agreements as provided therein, Atria’s or Sunrise’s failure, inability or unwillingness to satisfy its respective obligations under those agreements, to efficiently and effectively manage our properties or to provide timely and accurate accounting information with respect thereto could have a Material Adverse Effect on us. In addition, significant changes in Atria’s or Sunrise’s senior management or equity ownership or any adverse developments in their businesses or financial condition could have a Material Adverse Effect on us.

### ***Brookdale Senior Living, Kindred, Atria, Sunrise and Ardent Information***

Brookdale Senior Living is subject to the reporting requirements of the SEC and is required to file with the SEC annual reports containing audited financial information and quarterly reports containing unaudited financial information. The information related to Brookdale Senior Living contained or referred to in this Quarterly Report on Form 10-Q has been derived from SEC filings made by Brookdale Senior Living or other publicly available information, or was provided to us by Brookdale Senior Living, and we have not verified this information through an independent investigation or otherwise. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you of its accuracy. We are providing this data for informational purposes only, and you are encouraged to obtain Brookdale Senior Living’s publicly available filings, which can be found at the SEC’s website at [www.sec.gov](http://www.sec.gov).

Kindred, Atria, Sunrise and Ardent are not currently subject to the reporting requirements of the SEC. The information related to Kindred, Atria, Sunrise and Ardent contained or referred to in this Quarterly Report on Form 10-Q has been derived from publicly available information or was provided to us by Kindred, Atria, Sunrise or Ardent, as the case may be, and we have not verified this information through an independent investigation or otherwise. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you of its accuracy.

## **NOTE 4—DISPOSITIONS AND IMPAIRMENTS**

### ***2020 Activity***

In March 2020, we formed the Ventas Life Science and Healthcare Real Estate Fund, L.P. (the “Fund”), a perpetual life vehicle that focuses on investments in research and innovation centers, medical office buildings and senior housing communities in North America. To seed the Fund, we contributed six (two of which are on the same campus) stabilized research and innovation and medical office properties. We received cash consideration of \$620 million and a 21% interest in the Fund. We recognized a gain on the transactions of \$224.6 million.

Also, during the six months ended June 30, 2020, we sold one MOB, one senior housing community and one triple-net leased property for aggregate consideration of \$11.5 million and we recognized a gain on the sale of these assets of \$2.8 million.

**Real Estate Impairment**

We recognized impairments of \$121.5 million and \$13.5 million, respectively, for the six months ended June 30, 2020 and 2019, which are recorded in depreciation and amortization in our Consolidated Statements of Income. Other than charges relating to properties directly impacted by COVID-19 (See “Note 1 - Description Of Business - COVID-19 Update”), our recorded impairments were primarily the result of a change in our intent to hold the impaired assets. In most cases, we recognize an impairment in the periods in which our change in intent is made.

**Assets Held for Sale**

The table below summarizes our real estate assets classified as held for sale, including the amounts reported on our Consolidated Balance Sheets, which may include anticipated post-closing settlements of working capital for disposed properties.

	As of June 30, 2020			As of December 31, 2019		
	Number of Properties Held for Sale	Assets Held for Sale	Liabilities Related to Assets Held for Sale	Number of Properties Held for Sale	Assets Held for Sale	Liabilities Related to Assets Held for Sale
	(Dollars in thousands)					
Triple-Net Leased Properties	8	\$ 51,892	\$ 1,656	8	\$ 62,098	\$ 1,623
Office Operations	1	8,520	1,935	1	5,177	499
Senior Living Operations	5	21,405	2,182	6	24,158	3,341
Total	14	\$ 81,817	\$ 5,773	15	\$ 91,433	\$ 5,463

**NOTE 5—LOANS RECEIVABLE AND INVESTMENTS**

As of June 30, 2020 and December 31, 2019, we had \$918.6 million and \$1.0 billion, respectively, of net loans receivable and investments relating to senior housing and healthcare operators or properties. The following is a summary of our loans receivable and investments, net, including amortized cost, fair value and unrealized gains or losses on available for sale investments:

	<b>Carrying Amount</b>	<b>Amortized Cost</b>	<b>Fair Value</b>	<b>Unrealized Gain</b>
<b>(In thousands)</b>				
<b>As of June 30, 2020:</b>				
Secured/mortgage loans and other, net	\$ 633,582	\$ 633,582	\$ 529,374	\$ —
Government-sponsored pooled loan investments, net <sup>(1) (3)</sup>	48,249	53,603	48,249	3,492
Total investments reported as secured loans receivable and investments, net	681,831	687,185	577,623	3,492
Non-mortgage loans receivable, net <sup>(3)</sup>	16,146	40,648	15,007	—
Marketable debt securities <sup>(2)</sup>	220,630	213,195	220,630	7,435
Total loans receivable and investments, net	<u>\$ 918,607</u>	<u>\$ 941,028</u>	<u>\$ 813,260</u>	<u>\$ 10,927</u>
<b>As of December 31, 2019:</b>				
Secured/mortgage loans and other, net	\$ 645,546	\$ 645,546	\$ 646,925	\$ —
Government-sponsored pooled loan investments, net <sup>(1)</sup>	59,066	52,178	59,066	6,888
Total investments reported as secured loans receivable and investments, net	704,612	697,724	705,991	6,888
Non-mortgage loans receivable, net	63,724	63,724	63,538	—
Marketable debt securities <sup>(2)</sup>	237,360	213,062	237,360	24,298
Total loans receivable and investments, net	<u>\$ 1,005,696</u>	<u>\$ 974,510</u>	<u>\$ 1,006,889</u>	<u>\$ 31,186</u>

<sup>(1)</sup> Investments in government-sponsored pool loans have contractual maturity dates in 2021 and 2023.

<sup>(2)</sup> Investments in marketable debt securities have contractual maturity dates in 2024 and 2026.

<sup>(3)</sup> As of June 30, 2020, the carrying amounts for government-sponsored pooled loan investments, net and non-mortgage loans receivable, net reflect allowances of \$8.8 million and \$24.5 million, respectively.

**2020 Activity**

During the six months ended June 30, 2020, we received aggregate proceeds of \$106.1 million for the full repayment of the principal balances of various loans receivable with a weighted average interest rate of 8.3% that were due to mature between 2020 and 2025, resulting in total gains of \$1.4 million.

In April 2020, we received as consideration \$66 million of notes secured by equity pledges on real estate assets with an effective interest rate of 9.2% in connection with the termination of the Holiday Lease. See “Note 3 - Concentration Of Credit Risk”.

In June 2020, we recognized \$29.7 million in expense in establishing allowances on our loan and investment portfolio (see “Note 1 - Description Of Business - COVID-19 Update”).

**NOTE 6—INVESTMENTS IN UNCONSOLIDATED ENTITIES**

We report investments in unconsolidated entities over whose operating and financial policies we have the ability to exercise significant influence under the equity method of accounting. We are not required to consolidate these entities because our joint venture partners have significant participating rights, nor are these entities considered VIEs, as they are controlled by equity holders with sufficient capital.

At June 30, 2020, we had a 25% interest in a real estate joint venture that has a majority ownership in eight properties and two properties under development.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued**  
**(Unaudited)**

In March 2020, we formed the Fund in which we are manager, general partner and had a 21% ownership interest. See “Note 4 - Dispositions And Impairments.”

We account for our interests in real estate joint ventures, including the Fund, as well as our 34% interest in Atria, 34% interest in Eclipse Senior Living (“ESL”) and 9.8% interest in Ardent, which are included within other assets on our Consolidated Balance Sheets, under the equity method of accounting.

Our 34% ownership interest in Atria entitles us to customary rights and minority protections, including the right to appoint two of six members to the Atria Board of Directors.

Our 34% ownership interest in ESL entitles us to customary rights and minority protections, including the right to appoint two of six members to the ESL Board of Directors. ESL management owns the 66% controlling interest.

Our 9.8% ownership interest in Ardent entitles us to certain rights and minority protections, as well as the right to appoint one of 11 members on the Ardent Board of Directors.

With the exception of our interests in Atria, ESL and Ardent, we provide various services to unconsolidated entities in exchange for fees and reimbursements. Total management fees earned in connection with these entities were \$1.5 million and \$0.8 million for the three months ended June 30, 2020 and 2019, respectively, and \$2.4 million and \$1.6 million for the six months ended June 30, 2020 and 2019, respectively, which is included in office building and other services revenue in our Consolidated Statements of Income. In June 2020, as a result of COVID-19, we recognized an impairment charge of \$10.7 million related to our investment in an unconsolidated entity (see “Note 1 - Description Of Business - COVID-19 Update”).

**NOTE 7—INTANGIBLES**

The following is a summary of our intangibles:

	As of June 30, 2020		As of December 31, 2019	
	Balance	Remaining Weighted Average Amortization Period in Years	Balance	Remaining Weighted Average Amortization Period in Years
(Dollars in thousands)				
<b>Intangible assets:</b>				
Above market lease intangibles	\$ 142,551	6.7	\$ 145,891	6.9
In-place and other lease intangibles	1,097,937	10.8	1,160,261	10.6
Goodwill	1,050,115	N/A	1,051,161	N/A
Other intangibles	35,766	10.5	35,837	10.9
Accumulated amortization	(924,862)	N/A	(920,742)	N/A
Net intangible assets	\$ 1,401,507	10.3	\$ 1,472,408	10.2
<b>Intangible liabilities:</b>				
Below market lease intangibles	\$ 339,173	14.4	\$ 349,357	14.5
Other lease intangibles	13,498	N/A	13,498	N/A
Accumulated amortization	(205,255)	N/A	(203,834)	N/A
Purchase option intangibles	3,568	N/A	3,568	N/A
Net intangible liabilities	\$ 150,984	14.4	\$ 162,589	14.5

N/A—Not Applicable.

Above market lease intangibles and in-place and other lease intangibles are included in acquired lease intangibles within real estate investments on our Consolidated Balance Sheets. Other intangibles (including non-compete agreements, trade names and trademarks) are included in other assets on our Consolidated Balance Sheets. Below market lease intangibles, other lease intangibles and purchase option intangibles are included in accounts payable and other liabilities on our Consolidated Balance Sheets.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued**  
**(Unaudited)**

**NOTE 8—OTHER ASSETS**

The following is a summary of our other assets:

	<u>As of June 30, 2020</u>	<u>As of December 31, 2019</u>
	(In thousands)	
Straight-line rent receivables	\$ 178,690	\$ 278,833
Non-mortgage loans receivable, net	16,146	63,724
Marketable debt securities	220,630	237,360
Other intangibles, net	4,859	5,149
Investment in unconsolidated operating entities	40,332	59,301
Other	226,747	232,929
Total other assets	<u>\$ 687,404</u>	<u>\$ 877,296</u>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued**  
**(Unaudited)**

**NOTE 9—SENIOR NOTES PAYABLE AND OTHER DEBT**

The following is a summary of our senior notes payable and other debt:

	As of June 30, 2020	As of December 31, 2019
	(In thousands)	
Unsecured revolving credit facility <sup>(1)</sup>	\$ 587,206	\$ 120,787
Commercial paper notes	—	567,450
Secured revolving construction credit facility due 2022	157,156	160,492
Floating Rate Senior Notes, Series F due 2021 <sup>(2)</sup>	221,027	231,018
3.25% Senior Notes due 2022	500,000	500,000
3.30% Senior Notes, Series C due 2022 <sup>(2)</sup>	184,189	192,515
Unsecured term loan due 2023	200,000	200,000
3.125% Senior Notes due 2023	400,000	400,000
3.10% Senior Notes due 2023	400,000	400,000
2.55% Senior Notes, Series D due 2023 <sup>(2)</sup>	202,608	211,767
3.50% Senior Notes due 2024	400,000	400,000
3.75% Senior Notes due 2024	400,000	400,000
4.125% Senior Notes, Series B due 2024 <sup>(2)</sup>	184,189	192,515
2.80% Senior Notes, Series E due 2024 <sup>(2)</sup>	442,054	462,036
Unsecured term loan due 2025 <sup>(2)</sup>	368,378	385,030
3.50% Senior Notes due 2025	600,000	600,000
2.65% Senior Notes due 2025	450,000	450,000
4.125% Senior Notes due 2026	500,000	500,000
3.25% Senior Notes due 2026	450,000	450,000
3.85% Senior Notes due 2027	400,000	400,000
4.00% Senior Notes due 2028	650,000	650,000
4.40% Senior Notes due 2029	750,000	750,000
3.00% Senior Notes due 2030	650,000	650,000
4.75% Senior Notes due 2030	500,000	—
6.90% Senior Notes due 2037 <sup>(3)</sup>	52,400	52,400
6.59% Senior Notes due 2038 <sup>(3)</sup>	22,823	22,823
5.70% Senior Notes due 2043	300,000	300,000
4.375% Senior Notes due 2045	300,000	300,000
4.875% Senior Notes due 2049	300,000	300,000
Mortgage loans and other	2,056,287	1,996,969
<b>Total</b>	<b>12,628,317</b>	<b>12,245,802</b>
Deferred financing costs, net	(78,260)	(79,939)
Unamortized fair value adjustment	14,944	20,056
Unamortized discounts	(34,965)	(27,146)
<b>Senior notes payable and other debt</b>	<b>\$ 12,530,036</b>	<b>\$ 12,158,773</b>

<sup>(1)</sup> As of June 30, 2020 and December 31, 2019, respectively, \$12.5 million and \$26.2 million of aggregate borrowings were denominated in Canadian dollars. Aggregate borrowings of \$24.7 million and \$27.6 million were denominated in British pounds as of June 30, 2020 and December 31, 2019, respectively.

<sup>(2)</sup> Canadian Dollar debt obligations shown in US Dollars.

<sup>(3)</sup> Our 6.90% senior notes due 2037 are subject to repurchase at the option of the holders, at par, on October 1, 2027, and our 6.59% senior notes due 2038 are subject to repurchase at the option of the holders, at par, on July 7 in each of 2023 and 2028.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued**  
**(Unaudited)**

As of June 30, 2020, our indebtedness had the following maturities:

	Principal Amount Due at Maturity	Unsecured Revolving Credit Facility and Commercial Paper Notes <sup>(1)</sup>	Scheduled Periodic Amortization	Total Maturities
(In thousands)				
2020	\$ 136,671	\$ —	\$ 22,568	\$ 159,239
2021	418,035	587,206	42,469	1,047,710
2022	1,261,138	—	36,492	1,297,630
2023	1,586,472	—	23,287	1,609,759
2024	1,545,310	—	17,308	1,562,618
Thereafter	6,848,401	—	102,960	6,951,361
<b>Total maturities</b>	<b>\$ 11,796,027</b>	<b>\$ 587,206</b>	<b>\$ 245,084</b>	<b>\$ 12,628,317</b>

<sup>(1)</sup> At June 30, 2020, we had unrestricted cash and cash equivalents of \$1.0 billion, which exceeds the borrowings outstanding under our unsecured revolving credit facility and commercial paper program.

**Credit Facilities, Commercial Paper and Unsecured Term Loans**

Our unsecured credit facility is comprised of a \$3.0 billion unsecured revolving credit facility priced at LIBOR plus 0.875% as of June 30, 2020. The unsecured revolving credit facility matures in April 2021, but may be extended at our option subject to the satisfaction of certain conditions, including all representations and warranties being correct in all material respects with no existing defaults, for two additional periods of six months each to April 2022. The unsecured revolving credit facility also includes an accordion feature that permits us to increase our aggregate borrowing capacity thereunder to up to \$3.75 billion.

Our wholly-owned subsidiary, Ventas Realty, Limited Partnership (“Ventas Realty”), may issue from time to time unsecured commercial paper notes up to a maximum aggregate amount outstanding at any time of \$1.0 billion. The notes are sold under customary terms in the United States commercial paper note market and are ranked pari passu with all of Ventas Realty’s other unsecured senior indebtedness. The notes are fully and unconditionally guaranteed by Ventas, Inc. As of June 30, 2020, we had no borrowings outstanding under our commercial paper program.

As of June 30, 2020, \$587.2 million was outstanding under the unsecured revolving credit facility with an additional \$23.9 million restricted to support outstanding letters of credit. In addition, we limit our utilization of the unsecured revolving credit facility, to the extent necessary, to support our commercial paper program when commercial paper notes are outstanding. We had \$2.4 billion in available liquidity under the unsecured revolving credit facility as of June 30, 2020.

As of June 30, 2020, we had a \$200.0 million unsecured term loan priced at LIBOR plus 0.90% that matures in 2023. The term loan also includes an accordion feature that effectively permits us to increase our aggregate borrowings thereunder to up to \$800.0 million.

As of June 30, 2020, we had a C\$500 million unsecured term loan facility priced at Canadian Dollar Offered Rate (“CDOR”) plus 0.90% that matures in 2025.

As of June 30, 2020, we had a \$400.0 million secured revolving construction credit facility with \$157.2 million of borrowings outstanding. The secured revolving construction credit facility matures in 2022 and is primarily used to finance the development of research and innovation centers and other construction projects.

**Senior Notes**

In March 2020, Ventas Realty issued \$500.0 million aggregate principal amount of 4.75% senior notes due 2030 at a public offering price equal to 97.86% of par. The notes were settled and proceeds were received in April 2020.

**NOTE 10—FAIR VALUES OF FINANCIAL INSTRUMENTS**

The carrying amounts and fair values of our financial instruments were as follows:

	As of June 30, 2020		As of December 31, 2019	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	(In thousands)			
<b>Assets:</b>				
Cash and cash equivalents	\$ 992,824	\$ 992,824	\$ 106,363	\$ 106,363
Escrow deposits and restricted cash	36,312	36,312	39,739	39,739
Secured mortgage loans and other, net	633,582	529,374	645,546	646,925
Non-mortgage loans receivable, net	16,146	15,007	63,724	63,538
Marketable debt securities	220,630	220,630	237,360	237,360
Government-sponsored pooled loan investments, net	48,249	48,249	59,066	59,066
Derivative instruments	707	707	738	738
<b>Liabilities:</b>				
Senior notes payable and other debt, gross	12,628,317	13,095,984	12,245,802	12,778,758
Derivative instruments	31,962	31,962	12,987	12,987
Redeemable OP Units	119,233	119,233	171,178	171,178

For a discussion of the assumptions considered, refer to “Note 2 - Accounting Policies.” The use of different market assumptions and estimation methodologies may have a material effect on the reported estimated fair value amounts. Accordingly, the estimates presented above are not necessarily indicative of the amounts we would realize in a current market exchange.

**NOTE 11—LITIGATION**

***Proceedings Arising in Connection with Our Business***

From time to time, we are party to various legal actions, regulatory proceedings and claims (some of which may not be fully insured and some of which may allege large damage amounts) arising in connection with our business, including our senior living and office operations. These claims may include, among other things, professional liability and general liability claims, unfair business practices claims, employment claims and regulatory proceedings related to our senior living operations, the risks of which has increased as a result of the COVID-19 pandemic.

It is the opinion of management, except as otherwise set forth in this note, that the disposition of any such actions, investigations and claims that are currently pending will not, individually or in the aggregate, have a Material Adverse Effect on us. However, regardless of their merits, we may be forced to expend significant financial resources to defend and resolve these matters. We are unable to predict the ultimate outcome of these actions, investigations and claims, and if management’s assessment of our liability with respect thereto is incorrect, such actions, investigations and claims could have a Material Adverse Effect on us.

***Proceedings against Tenants, Operators and Managers***

From time to time, Atria, Sunrise, Brookdale Senior Living, Ardent, Kindred and our other tenants, operators and managers are parties to certain legal actions, regulatory proceedings and claims arising in the conduct of their business and operations, the risk of which has increased as a result of the COVID-19 pandemic. In other circumstances, regardless of whether we are a named party in the legal actions, regulatory proceedings or claims, we may be contractually obligated to indemnify, defend and hold harmless our tenants, operators and managers against such actions, proceedings or claims. The unfavorable resolution of any such actions, proceedings or claims could, individually or in the aggregate, materially adversely affect our or such tenants’, operators’ or managers’ liquidity, financial condition or results of operations and their ability to satisfy their respective obligations to us, which, in turn, could have a Material Adverse Effect on us.

***Proceedings Indemnified and Defended by Third Parties***

From time to time, we are party to certain legal actions, regulatory proceedings and claims for which our tenants, operators, managers and other third parties are contractually obligated to indemnify, defend and hold us harmless in whole or in part. For instance, managers of our senior living communities and tenants of our triple-net leased properties and, in some cases, their affiliates are required by the terms of their management agreements, leases or other agreements with us to indemnify, defend and hold us harmless against certain actions, investigations and claims. In addition, third parties from whom we acquired certain of our assets and, in some cases, their affiliates are required by the terms of the related conveyance documents to indemnify, defend and hold us harmless against certain actions, investigations and claims related to the acquired assets and arising prior to our ownership or related to excluded assets and liabilities. In some cases, a portion of the purchase price consideration is held in escrow for a specified period of time as collateral for these indemnification obligations.

We are presently being defended by certain third parties in these types of matters. We cannot assure you that these third parties will continue to defend us in these matters, that they will have sufficient assets, income and access to financing to enable them to satisfy their defense and indemnification obligations to us or that any purchase price consideration held in escrow will be sufficient to satisfy claims for which we are entitled to indemnification. The unfavorable resolution of any such actions, investigations or claims could, individually or in the aggregate, materially adversely affect our tenants' or other obligated third parties' liquidity, financial condition or results of operations and their ability to satisfy their respective obligations to us, which, in turn, could have a Material Adverse Effect on us.

**NOTE 12—INCOME TAXES**

We have elected to be taxed as a REIT under the applicable provisions of the Internal Revenue Code of 1986, as amended, for every year beginning with the year ended December 31, 1999. We have also elected for certain of our subsidiaries to be treated as taxable REIT subsidiaries ("TRS" or "TRS entities"), which are subject to federal, state and foreign income taxes. All entities other than the TRS entities are collectively referred to as the "REIT" within this note. Certain REIT entities are subject to foreign income tax.

Although the TRS entities and certain other foreign entities have paid minimal federal, state and foreign income taxes for the six months ended June 30, 2020, their income tax liabilities may increase in future periods as we exhaust net operating loss ("NOL") carryforwards and as our senior living and other operations grow. Such increases could be significant.

Our consolidated provisions for income taxes for the three months ended June 30, 2020 and 2019 were an expense of \$56.4 million and a benefit of \$57.8 million, respectively. Our consolidated provisions for income taxes for the six months ended June 30, 2020 and 2019 were a benefit of \$92.7 million and \$59.0 million, respectively. The income tax expense for the three months ended June 30, 2020 was primarily due to a valuation allowance recorded against certain deferred tax assets. We have determined that these future tax benefits are not more likely than not to be realized. The income tax benefit for the six months ended June 30, 2020 was primarily due to a \$152.9 million net deferred tax benefit related to an internal restructuring of certain US taxable REIT subsidiaries completed in the first quarter. The benefit resulted from the transfer of assets subject to certain deferred tax liabilities from taxable REIT subsidiaries to the REIT in a tax-free transaction. The income tax benefit for the three and six months ended June 30, 2019 was primarily due to the reversal of valuation allowances recorded against the net deferred tax assets of certain of our TRS entities.

Each TRS is a tax paying component for purposes of classifying deferred tax assets and liabilities. Net deferred tax liabilities with respect to our TRS entities totaled \$57.0 million and \$200.8 million as of June 30, 2020 and December 31, 2019, respectively, and related primarily to differences between the financial reporting and tax bases of fixed and intangible assets, net of loss carryforwards. Net deferred tax assets with respect to our TRS entities totaled \$0.3 million and \$47.5 million as of June 30, 2020 and December 31, 2019, respectively, and related primarily to loss carryforwards.

Generally, we are subject to audit under the statute of limitations by the Internal Revenue Service for the year ended December 31, 2016 and subsequent years and are subject to audit by state taxing authorities for the year ended December 31, 2015 and subsequent years. We are subject to audit generally under the statutes of limitation by the Canada Revenue Agency and provincial authorities with respect to the Canadian entities for the year ended December 31, 2015 and subsequent years. We are subject to audit in the United Kingdom generally for periods ended in and subsequent to 2018.

**NOTE 13—STOCKHOLDERS' EQUITY**

**Capital Stock**

From time to time, we may sell up to an aggregate of \$1.0 billion of our common stock under an “at-the-market” equity offering program (“ATM program”). During the six months ended June 30, 2020, we sold no shares of common stock under our ATM program. As of June 30, 2020, \$822.1 million of our common stock remained available for sale under our ATM program.

**Accumulated Other Comprehensive Loss**

The following is a summary of our accumulated other comprehensive loss:

	As of June 30, 2020	As of December 31, 2019
	(In thousands)	
Foreign currency translation	\$ (60,759)	\$ (51,743)
Available for sale securities	7,121	27,380
Derivative instruments	(29,123)	(10,201)
Total accumulated other comprehensive loss	<u>\$ (82,761)</u>	<u>\$ (34,564)</u>

**NOTE 14—EARNINGS PER SHARE**

The following table shows the amounts used in computing our basic and diluted earnings per share:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2020	2019	2020	2019
	(In thousands, except per share amounts)			
<b>Numerator for basic and diluted earnings per share:</b>				
(Loss) income from continuing operations	\$ (159,235)	\$ 211,898	\$ 315,495	\$ 339,486
Net (loss) income	(159,235)	211,898	315,495	339,486
Net (loss) income attributable to noncontrolling interests	(2,065)	1,369	(452)	3,172
Net (loss) income attributable to common stockholders	<u>\$ (157,170)</u>	<u>\$ 210,529</u>	<u>\$ 315,947</u>	<u>\$ 336,314</u>
<b>Denominator:</b>				
Denominator for basic earnings per share—weighted average shares	372,982	361,722	372,905	359,301
<b>Effect of dilutive securities:</b>				
Stock options	—	365	—	347
Restricted stock awards	87	468	140	454
OP unitholder interests	2,955	2,998	2,975	2,998
Denominator for diluted earnings per share—adjusted weighted average shares	<u>376,024</u>	<u>365,553</u>	<u>376,020</u>	<u>363,100</u>
<b>Basic earnings per share:</b>				
(Loss) income from continuing operations	\$ (0.43)	\$ 0.59	\$ 0.85	\$ 0.94
Net (loss) income attributable to common stockholders	(0.42)	0.58	0.85	0.94
<b>Diluted earnings per share:<sup>(1)</sup></b>				
(Loss) income from continuing operations	\$ (0.43)	\$ 0.58	\$ 0.84	\$ 0.93
Net (loss) income attributable to common stockholders	(0.42)	0.58	0.84	0.93

<sup>(1)</sup> Potential common shares are not included in the computation of diluted earnings per share when a loss from continuing operations exists as the effect would be an antidilutive per share amount.

**NOTE 15—SEGMENT INFORMATION**

As of June 30, 2020, we operated through three reportable business segments: triple-net leased properties, senior living operations and office operations. In our triple-net leased properties segment, we invest in and own senior housing and healthcare properties throughout the United States and the United Kingdom and lease those properties to healthcare operating companies under “triple-net” or “absolute-net” leases that obligate the tenants to pay all property-related expenses. In our senior living operations segment, we invest in senior housing communities throughout the United States and Canada and engage independent operators, such as Atria and Sunrise, to manage those communities. In our office operations segment, we primarily acquire, own, develop, lease and manage MOBs and research and innovation centers throughout the United States. Information provided for “all other” includes income from loans and investments and other miscellaneous income and various corporate-level expenses not directly attributable to any of our three reportable business segments. Assets included in “all other” consist primarily of corporate assets, including cash, restricted cash, loans receivable and investments, and miscellaneous accounts receivable.

Our chief operating decision makers evaluate performance of the combined properties in each reportable business segment and determine how to allocate resources to those segments, in significant part, based on segment NOI and related measures. We define segment NOI as total revenues, less interest and other income, property-level operating expenses and office building services costs. We consider segment NOI useful because it allows investors, analysts and our management to measure unlevered property-level operating results and to compare our operating results to the operating results of other real estate companies between periods on a consistent basis. In order to facilitate a clear understanding of our historical consolidated operating results, segment NOI should be examined in conjunction with net income attributable to common stockholders as presented in our Consolidated Financial Statements and other financial data included elsewhere in this Quarterly Report on Form 10-Q.

Interest expense, depreciation and amortization, general, administrative and professional fees, income tax expense and other non-property specific revenues and expenses are not allocated to individual reportable business segments for purposes of assessing segment performance. There are no intersegment sales or transfers.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued**  
**(Unaudited)**

Summary information by reportable business segment is as follows:

	For the Three Months Ended June 30, 2020				
	Triple-Net Leased Properties	Senior Living Operations	Office Operations	All Other	Total
	(In thousands)				
<b>Revenues:</b>					
Rental income	\$ 176,240	\$ —	\$ 192,925	\$ —	\$ 369,165
Resident fees and services	—	549,329	—	—	549,329
Office building and other services revenue	—	—	2,257	1,416	3,673
Income from loans and investments	—	—	—	19,491	19,491
Interest and other income	—	—	—	1,540	1,540
<b>Total revenues</b>	<b>\$ 176,240</b>	<b>\$ 549,329</b>	<b>\$ 195,182</b>	<b>\$ 22,447</b>	<b>\$ 943,198</b>
<b>Total revenues</b>	<b>\$ 176,240</b>	<b>\$ 549,329</b>	<b>\$ 195,182</b>	<b>\$ 22,447</b>	<b>\$ 943,198</b>
<b>Less:</b>					
Interest and other income	—	—	—	1,540	1,540
Property-level operating expenses	5,275	432,578	60,752	—	498,605
Office building services costs	—	—	543	—	543
<b>Segment NOI</b>	<b>\$ 170,965</b>	<b>\$ 116,751</b>	<b>\$ 133,887</b>	<b>\$ 20,907</b>	<b>442,510</b>
Interest and other income					1,540
Interest expense					(123,132)
Depreciation and amortization					(349,594)
General, administrative and professional fees					(29,984)
Merger-related expenses and deal costs					(6,586)
Allowance on loans receivable and investments					(29,655)
Other					(3,382)
Loss from unconsolidated entities					(5,850)
Gain on real estate dispositions					1,254
Income tax expense					(56,356)
<b>Loss from continuing operations</b>					<b>(159,235)</b>
<b>Net loss</b>					<b>(159,235)</b>
<b>Net loss attributable to noncontrolling interests</b>					<b>(2,065)</b>
<b>Net loss attributable to common stockholders</b>					<b>\$ (157,170)</b>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued**  
**(Unaudited)**

For the Three Months Ended June 30, 2019

	Triple-Net Leased Properties	Senior Living Operations	Office Operations	All Other	Total
	(In thousands)				
<b>Revenues:</b>					
Rental income	\$ 196,382	\$ —	\$ 202,188	\$ —	\$ 398,570
Resident fees and services	—	520,725	—	—	520,725
Office building and other services revenue	—	—	1,850	841	2,691
Income from loans and investments	—	—	—	19,529	19,529
Interest and other income	—	—	—	9,202	9,202
<b>Total revenues</b>	<b>\$ 196,382</b>	<b>\$ 520,725</b>	<b>\$ 204,038</b>	<b>\$ 29,572</b>	<b>\$ 950,717</b>
<b>Total revenues</b>	<b>\$ 196,382</b>	<b>\$ 520,725</b>	<b>\$ 204,038</b>	<b>\$ 29,572</b>	<b>\$ 950,717</b>
<b>Less:</b>					
Interest and other income	—	—	—	9,202	9,202
Property-level operating expenses	6,321	366,837	62,743	—	435,901
Office building services costs	—	—	515	—	515
<b>Segment NOI</b>	<b>\$ 190,061</b>	<b>\$ 153,888</b>	<b>\$ 140,780</b>	<b>\$ 20,370</b>	<b>505,099</b>
Interest and other income					9,202
Interest expense					(110,369)
Depreciation and amortization					(226,187)
General, administrative and professional fees					(43,079)
Loss on extinguishment of debt, net					(4,022)
Merger-related expenses and deal costs					(4,600)
Other					11,481
Loss from unconsolidated entities					(2,529)
Gain on real estate dispositions					19,150
Income tax benefit					57,752
<b>Income from continuing operations</b>					<b>211,898</b>
Net income					211,898
<b>Net income attributable to noncontrolling interests</b>					<b>1,369</b>
<b>Net income attributable to common stockholders</b>					<b>\$ 210,529</b>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued**  
**(Unaudited)**

For the Six Months Ended June 30, 2020

	Triple-Net Leased Properties	Senior Living Operations	Office Operations	All Other	Total
	(In thousands)				
<b>Revenues:</b>					
Rental income	\$ 371,102	\$ —	\$ 401,320	\$ —	\$ 772,422
Resident fees and services	—	1,126,099	—	—	1,126,099
Office building and other services revenue	—	—	4,432	2,369	6,801
Income from loans and investments	—	—	—	43,537	43,537
Interest and other income	—	—	—	6,393	6,393
<b>Total revenues</b>	<b>\$ 371,102</b>	<b>\$ 1,126,099</b>	<b>\$ 405,752</b>	<b>\$ 52,299</b>	<b>\$ 1,955,252</b>
<b>Total revenues</b>	<b>\$ 371,102</b>	<b>\$ 1,126,099</b>	<b>\$ 405,752</b>	<b>\$ 52,299</b>	<b>\$ 1,955,252</b>
<b>Less:</b>					
Interest and other income	—	—	—	6,393	6,393
Property-level operating expenses	11,606	842,709	125,258	—	979,573
Office building services costs	—	—	1,270	—	1,270
<b>Segment NOI</b>	<b>\$ 359,496</b>	<b>\$ 283,390</b>	<b>\$ 279,224</b>	<b>\$ 45,906</b>	<b>968,016</b>
Interest and other income					6,393
Interest expense					(239,828)
Depreciation and amortization					(598,431)
General, administrative and professional fees					(72,519)
Merger-related expenses and deal costs					(14,804)
Allowance on loans receivable and investments					(29,655)
Other					(7,090)
Loss from unconsolidated entities					(16,726)
Gain on real estate dispositions					227,479
Income tax benefit					92,660
<b>Income from continuing operations</b>					<b>315,495</b>
<b>Net income</b>					<b>315,495</b>
Net loss attributable to noncontrolling interests					(452)
<b>Net income attributable to common stockholders</b>					<b>\$ 315,947</b>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued**  
**(Unaudited)**

	For the Six Months Ended June 30, 2019				
	Triple-Net Leased Properties	Senior Living Operations	Office Operations	All Other	Total
	(In thousands)				
<b>Revenues:</b>					
Rental income	\$ 396,450	\$ —	\$ 403,616	\$ —	\$ 800,066
Resident fees and services	—	1,042,172	—	—	1,042,172
Office building and other services revenue	—	—	3,626	1,583	5,209
Income from loans and investments	—	—	—	36,655	36,655
Interest and other income	—	—	—	9,489	9,489
<b>Total revenues</b>	<b>\$ 396,450</b>	<b>\$ 1,042,172</b>	<b>\$ 407,242</b>	<b>\$ 47,727</b>	<b>\$ 1,893,591</b>
<b>Total revenues</b>	<b>\$ 396,450</b>	<b>\$ 1,042,172</b>	<b>\$ 407,242</b>	<b>\$ 47,727</b>	<b>\$ 1,893,591</b>
<b>Less:</b>					
Interest and other income	—	—	—	9,489	9,489
Property-level operating expenses	13,754	727,823	124,828	—	866,405
Office building services costs	—	—	1,148	—	1,148
<b>Segment NOI</b>	<b>\$ 382,696</b>	<b>\$ 314,349</b>	<b>\$ 281,266</b>	<b>\$ 38,238</b>	<b>1,016,549</b>
Interest and other income					9,489
Interest expense					(220,988)
Depreciation and amortization					(462,107)
General, administrative and professional fees					(83,839)
Loss on extinguishment of debt, net					(4,427)
Merger-related expenses and deal costs					(6,780)
Other					11,458
Loss from unconsolidated entities					(3,475)
Gain on real estate dispositions					24,597
Income tax benefit					59,009
<b>Income from continuing operations</b>					<b>339,486</b>
<b>Net income</b>					<b>339,486</b>
<b>Net income attributable to noncontrolling interests</b>					<b>3,172</b>
<b>Net income attributable to common stockholders</b>					<b>\$ 336,314</b>

Capital expenditures, including investments in real estate property and development project expenditures, by reportable business segment are as follows:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2020	2019	2020	2019
	(In thousands)			
<b>Capital expenditures:</b>				
Triple-net leased properties	\$ 13,483	\$ 5,656	\$ 21,168	\$ 14,247
Senior living operations	30,932	37,494	82,816	64,453
Office operations	66,415	252,792	207,402	301,946
<b>Total capital expenditures</b>	<b>\$ 110,830</b>	<b>\$ 295,942</b>	<b>\$ 311,386</b>	<b>\$ 380,646</b>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued**  
**(Unaudited)**

Our portfolio of properties and mortgage loan and other investments are located in the United States, Canada and the United Kingdom. Revenues are attributed to an individual country based on the location of each property. Geographic information regarding our operations is as follows:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2020	2019	2020	2019
(In thousands)				
<b>Revenues:</b>				
United States	\$ 843,324	\$ 896,083	\$ 1,751,518	\$ 1,784,364
Canada	93,190	47,723	190,160	95,320
United Kingdom	6,684	6,911	13,574	13,907
<b>Total revenues</b>	<b>\$ 943,198</b>	<b>\$ 950,717</b>	<b>\$ 1,955,252</b>	<b>\$ 1,893,591</b>

	As of June 30, 2020	As of December 31, 2019
	(In thousands)	
<b>Net real estate property:</b>		
United States	\$ 17,852,855	\$ 18,631,352
Canada	2,796,358	2,830,850
United Kingdom	243,529	266,885
<b>Total net real estate property</b>	<b>\$ 20,892,742</b>	<b>\$ 21,729,087</b>

## ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Unless otherwise indicated or except where the context otherwise requires, the terms “we,” “us” and “our” and other similar terms in Item 2 of this Quarterly Report on Form 10-Q refer to Ventas, Inc. and its consolidated subsidiaries.

### Cautionary Statements

#### Forward-Looking Statements

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). All statements regarding our or our tenants’, operators’, borrowers’ or managers’ expected future financial condition, results of operations, cash flows, funds from operations, dividends and dividend plans, financing opportunities and plans, capital markets transactions, business strategy, budgets, projected costs, operating metrics, capital expenditures, competitive positions, acquisitions, investment opportunities, dispositions, merger integration, growth opportunities, expected lease income, continued qualification as a real estate investment trust (“REIT”), plans and objectives of management for future operations, and statements that include words such as “anticipate,” “if,” “believe,” “plan,” “estimate,” “expect,” “intend,” “may,” “could,” “should,” “will,” and other similar expressions are forward-looking statements. These forward-looking statements are inherently uncertain, and actual results may differ from our expectations. We do not undertake a duty to update these forward-looking statements, which speak only as of the date on which they are made.

Our actual future results and trends may differ materially from expectations depending on a variety of factors discussed in our filings with the Securities and Exchange Commission (“SEC”). These factors include without limitation:

- The severity, duration and geographical scope of the COVID-19 pandemic, the effects of the pandemic and measures intended to prevent its spread on our business, results of operations, cash flows and financial condition, including declines in rental revenues and increases in operating costs in our senior housing operating portfolio; deterioration in the financial conditions of our tenants and their ability to satisfy their payment obligations to us; constraints in our ability to access capital and other sources of funding; increased risk of claims, litigation and regulatory proceedings and uncertainty that may adversely affect us; and the ability of federal, state and local governments to respond to and manage the pandemic effectively;
- The ability and willingness of our tenants, operators, borrowers, managers and other third parties to satisfy their obligations under their respective contractual arrangements with us, including, in some cases, their obligations to indemnify, defend and hold us harmless from and against various claims, litigation and liabilities;
- The ability of our tenants, operators, borrowers and managers to maintain the financial strength and liquidity necessary to satisfy their respective obligations and liabilities to third parties, including without limitation obligations under their existing credit facilities and other indebtedness;
- Our success in implementing our business strategy and our ability to identify, underwrite, finance, consummate and integrate diversifying acquisitions and investments;
- Macroeconomic conditions such as a disruption of or lack of access to the capital markets, changes in the debt rating on U.S. government securities, default or delay in payment by the United States of its obligations, and changes in the federal or state budgets resulting in the reduction or nonpayment of Medicare or Medicaid reimbursement rates;
- The nature and extent of future competition, including new construction in the markets in which our senior housing communities and office buildings are located;
- The extent and effect of future or pending healthcare reform and regulation, including cost containment measures and changes in reimbursement policies, procedures and rates;
- Increases in our borrowing costs as a result of changes in interest rates and other factors, including the potential phasing out of London Inter-bank Offered Rate (“LIBOR”) after 2021;

- The ability of our tenants, operators and managers, as applicable, to comply with laws, rules and regulations in the operation of our properties, to deliver high-quality services, to attract and retain qualified personnel and to attract residents and patients;
- Changes in general economic conditions or economic conditions in the markets in which we may, from time to time, compete, and the effect of those changes on our revenues, earnings and funding sources;
- Our ability to pay down, refinance, restructure or extend our indebtedness as it becomes due;
- Our ability and willingness to maintain our qualification as a REIT in light of economic, market, legal, tax and other considerations;
- Final determination of our taxable net income for the year ended December 31, 2019 and for the year ending December 31, 2020;
- The ability and willingness of our tenants to renew their leases with us upon expiration of the leases, our ability to reposition our properties on the same or better terms in the event of nonrenewal or in the event we exercise our right to replace an existing tenant, and obligations, including indemnification obligations, we may incur in connection with the replacement of an existing tenant;
- Risks associated with our senior housing operating portfolio, such as factors that can cause volatility in our operating income and earnings generated by those properties, including without limitation national and regional economic conditions, development of new competing properties, costs of food, materials, energy, labor and services, employee benefit costs, insurance costs and professional and general liability claims, and the timely delivery of accurate property-level financial results for those properties;
- Changes in exchange rates for any foreign currency in which we may, from time to time, conduct business;
- Year-over-year changes in the Consumer Price Index or the U.K. Retail Price Index and the effect of those changes on the rent escalators contained in our leases and on our earnings;
- Our ability and the ability of our tenants, operators, borrowers and managers to obtain and maintain adequate property, liability and other insurance from reputable, financially stable providers;
- The impact of damage to our properties from catastrophic weather and other natural events and the physical effects of climate change;
- The impact of increased operating costs and uninsured professional liability claims on our liquidity, financial condition and results of operations or that of our tenants, operators, borrowers and managers and our ability and the ability of our tenants, operators, borrowers and managers to accurately estimate the magnitude of those claims;
- Risks associated with our office building portfolio and operations, including our ability to successfully design, develop and manage office buildings and to retain key personnel;
- The ability of the hospitals on or near whose campuses our medical office buildings (“MOBs”) are located and their affiliated health systems to remain competitive and financially viable and to attract physicians and physician groups;
- Risks associated with our investments in joint ventures and unconsolidated entities, including our lack of sole decision-making authority and our reliance on our joint venture partners’ financial condition;
- Our ability to obtain the financial results expected from our development and redevelopment projects, including projects undertaken through our joint ventures;
- The impact of market or issuer events on the liquidity or value of our investments in marketable securities;
- Consolidation in the senior housing and healthcare industries resulting in a change of control of, or a competitor’s investment in, one or more of our tenants, operators, borrowers or managers or significant changes in the senior management of our tenants, operators, borrowers or managers;

- The impact of litigation or any financial, accounting, legal or regulatory issues that may affect us or our tenants, operators, borrowers or managers; and
- Changes in accounting principles, or their application or interpretation, and our ability to make estimates and the assumptions underlying the estimates, which could have an effect on our earnings.

Many of these factors are beyond our control and the control of our management.

#### ***Brookdale Senior Living, Kindred, Atria, Sunrise and Ardent Information***

Brookdale Senior Living Inc. (together with its subsidiaries, “Brookdale Senior Living”) is subject to the reporting requirements of the SEC and is required to file with the SEC annual reports containing audited financial information and quarterly reports containing unaudited financial information. The information related to Brookdale Senior Living contained or referred to in this Quarterly Report on Form 10-Q has been derived from SEC filings made by Brookdale Senior Living or other publicly available information, or was provided to us by Brookdale Senior Living, and we have not verified this information through an independent investigation or otherwise. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you of its accuracy. We are providing this data for informational purposes only, and you are encouraged to obtain Brookdale Senior Living’s publicly available filings, which can be found on the SEC’s website at [www.sec.gov](http://www.sec.gov).

Kindred Healthcare, LLC (together with its subsidiaries, “Kindred”), Atria Senior Living, Inc. (“Atria”), Sunrise Senior Living, LLC (together with its subsidiaries, “Sunrise”) and Ardent Health Partners, LLC (together with its subsidiaries, “Ardent”) are not currently subject to the reporting requirements of the SEC. The information related to Kindred, Atria, Sunrise and Ardent contained or referred to in this Quarterly Report on Form 10-Q has been derived from publicly available information or was provided to us by Kindred, Atria, Sunrise or Ardent, as the case may be, and we have not verified this information through an independent investigation or otherwise. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you of its accuracy.

#### **Company Overview**

We are a REIT with a highly diversified portfolio of senior housing, research and innovation, and healthcare properties located throughout the United States, Canada and the United Kingdom. As of June 30, 2020, we owned or managed through unconsolidated joint ventures approximately 1,200 properties (including properties classified as held for sale), consisting of senior housing communities, MOBs, research and innovation centers, inpatient rehabilitation facilities (“IRFs”) and long-term acute care facilities (“LTACs”), and health systems. We also had 20 properties under development, including two properties that are owned by unconsolidated real estate entities. We are an S&P 500 company headquartered in Chicago, Illinois.

We primarily invest in senior housing, research and innovation, and healthcare properties through acquisitions and lease our properties to unaffiliated tenants or operate them through independent third-party managers.

As of June 30, 2020, we leased a total of 385 properties (excluding properties within our office operations reportable business segment) to various healthcare operating companies under “triple-net” or “absolute-net” leases that obligate the tenants to pay all property-related expenses, including maintenance, utilities, repairs, taxes, insurance and capital expenditures. Our three largest tenants, Brookdale Senior Living, Ardent and Kindred leased from us 122 properties (excluding two properties managed by Brookdale Senior Living pursuant to long-term management agreements), 11 properties and 32 properties, respectively, as of June 30, 2020.

As of June 30, 2020, pursuant to long-term management agreements, we engaged independent operators, such as Atria and Sunrise, to manage 435 senior housing communities for us.

Through our Lillibridge Healthcare Services, Inc. subsidiary and our ownership interest in PMB Real Estate Services LLC, we also provide MOB management, leasing, marketing, facility development and advisory services to highly rated hospitals and health systems throughout the United States. In addition, from time to time, we make secured and non-mortgage loans and other investments relating to senior housing and healthcare operators or properties.

We aim to enhance shareholder value by delivering consistent, superior total returns through a strategy of: (1) generating reliable and growing cash flows; (2) maintaining a balanced, diversified portfolio of high-quality assets; and (3) preserving our financial strength, flexibility and liquidity.

Our ability to access capital in a timely and cost effective manner is critical to the success of our business strategy because it affects our ability to satisfy existing obligations, including the repayment of maturing indebtedness, and to make future investments. Factors such as general market conditions, interest rates, credit ratings on our securities, expectations of our potential future earnings and cash distributions, and the trading price of our common stock that are beyond our control and fluctuate over time all impact our access to and cost of external capital. For that reason, we generally attempt to match the long-term duration of our investments in real property with long-term financing through the issuance of shares of our common stock or the incurrence of long-term fixed rate debt.

### **COVID-19 Update**

In December 2019, a novel strain of coronavirus (“COVID-19”) emerged in China. On March 11, 2020, the World Health Organization declared the outbreak of COVID-19 a pandemic. The outbreak has spread around the world, including throughout the United States.

The COVID-19 pandemic and actions taken to prevent its spread continue to affect our business in a number of ways. In our senior living operating portfolio, occupancy, revenue and net operating income decreased as resident move-ins decreased and operating costs increased as a result of the pandemic.

Our triple-net senior housing tenants experienced similar occupancy, revenue and cost pressure trends as our senior living operators. While we collected substantially all triple-net senior housing rent we expected to receive in the first and second quarters, we have given and may continue to provide financial support to our triple-net tenants in the form of rent deferrals and application of portions of lease deposits to fulfill payment obligations. We also recently made material changes to our senior housing triple-net leases with Holiday Retirement and Brookdale Senior Living, respectively, which will decrease our net operating income. Without financial support or other government assistance, certain of our triple-net senior housing tenants will likely experience worsening financial conditions through the third quarter, which would pressure their rent coverage ratios and may affect their ability to pay us contractual rent in full on a timely basis.

In our healthcare triple-net leased properties portfolio, we collected substantially all rent due in the first and second quarters. This cohort of tenants has benefitted from significant government financial support to partially offset the direct financial impact of the COVID-19 pandemic on healthcare providers. Nationally, hospital inpatient admissions and surgeries have rebounded, although still below pre-COVID-19 levels, depending on the particular market.

In our office operations segment, we received 99% of contractual rents in the second quarter. Substantially all of our medical office buildings are in states that have either reopened for elective procedures or announced the resumption of elective procedures, which are an important driver of financial performance for many of our medical office tenants.

In March 2020, we took precautionary steps to increase liquidity and preserve financial flexibility in light of the uncertainty resulting from the COVID-19 pandemic by drawing \$2.75 billion under our \$3.0 billion unsecured revolving credit facility. Due to improved capital market conditions and the decisive actions described below, we have since repaid all borrowings under the facility. As of August 5, 2020, we had approximately \$3.5 billion in liquidity, including availability under our revolving credit facility, cash and cash equivalents on hand, with no borrowings outstanding under our commercial paper program and negligible near-term debt maturing.

In June 2020, our Board of Directors declared a second quarter 2020 dividend of \$0.45 per share, which was paid in July and represented a 43 percent reduction from the first quarter dividend of \$0.7925 per share. This measure enabled us to conserve approximately \$130 million of cash per quarter compared to the prior dividend level. In order to further conserve capital, we have reduced expected capital expenditures for 2020 by \$0.3 billion to a new expected total of \$0.5 billion, mainly through pausing certain ground-up developments that were not yet substantially underway. Also, in June, we eliminated roles representing over 25% of our corporate positions, excluding onsite field personnel. For the second half of 2020, the base salaries of our CEO and other executive officers was voluntarily reduced by 20% and 10%, respectively. As a result of these capital conservation actions, we expect that our third quarter 2020 annualized general and administrative expenses will be approximately \$25 to \$30 million lower than our reported general and administrative expenses for full-year 2019.

The federal government, as well as state and local governments, have implemented or announced programs to provide financial and other support to businesses affected by the COVID-19 pandemic, some of which benefit or could benefit our company, tenants, operators, borrowers and managers. For example, the Department of Health and Human Services (“HHS”) Provider Relief Fund for COVID-19 is currently providing grants to licensed senior living providers that bill Medicaid. Eligible providers will receive payments of at least 2% of all annual gross patient care revenues. If HHS funding is ultimately expanded to all licensed senior living providers, we expect most of our senior living communities to benefit.

The future impact of the COVID-19 pandemic is highly uncertain. Many of the trends highlighted above have continued into the third quarter. The extent of the COVID-19 pandemic's continued and ultimate effect on our operational and financial performance will depend on future developments, including the duration, spread and intensity of the outbreak, the rate at which governments across the country lift restrictions and the extent and duration of any rollback of restrictions and the availability of government financial support to our business, tenants and operators. Due to these uncertainties, we are not able at this time to estimate the ultimate impact of the COVID-19 pandemic on our business, results of operations, financial condition and cash flows but it could be material.

We have not identified the COVID-19 pandemic, on its own, as a "triggering event" for purposes of evaluating impairment of real estate assets, goodwill and other intangibles, investments in unconsolidated entities and financial instruments. However, as of June 30, 2020, we considered the effect of the pandemic on certain of our assets (described below) and our ability to recover the respective carrying values of these assets. We applied our considerations to existing critical accounting policies that require us to make estimates and assumptions regarding future events that affect the reported amounts of assets and liabilities. We based our estimates on our experience and on assumptions we believe to be reasonable under the circumstances. As a result, we have recognized the following charges for the quarter ended June 30, 2020:

- *Adjustment to rental income:* As of June 30, 2020, we concluded that it is probable we would not collect substantially all rents from certain tenants, primarily within our triple-net leased properties segment. As a result, we recognized an adjustment to rental income of \$54.2 million. Subsequent to June 30, 2020, rental payments from these tenants will be recognized in rental income when received.
- *Impairment of real estate assets:* As of June 30, 2020, we concluded that our estimate of undiscounted cash flows, including a hypothetical terminal value, for certain real estate assets did not exceed the assets' respective carrying values. As such, during the quarter ended June 30, 2020 we recognized \$108.8 million of impairments representing the difference between the assets' carrying value and estimated fair value of \$192.8 million. The impaired assets, primarily senior housing communities, represent less than 1% of our consolidated net real estate property as of June 30, 2020. Impairments are recorded within depreciation and amortization in our Consolidated Statements of Income and are primarily related to our senior living operations reportable business segment.
- *Loss on financial instruments and impairment of unconsolidated entities:* As of June 30, 2020, we concluded that credit losses exist within certain of our non-mortgage loans receivables and government-sponsored pooled loan investments and impairments have occurred with respect to unconsolidated entities. As a result, (a) we established allowances of \$20.8 million and \$8.8 million, respectively, which reduces the amounts presented on our Consolidated Balance Sheets with a corresponding loss on financial instruments in our Consolidated Statements of Income, and (b) we recognized an impairment of \$10.7 million in an equity investment in an unconsolidated entity. No allowances are recorded within our portfolios of secured mortgage loans or marketable debt securities.
- *Deferred tax asset valuation allowance:* As of June 30, 2020, we concluded that it was not more likely than not that deferred tax assets (primarily US federal NOL carryforwards which begin to expire in 2032) would be realized based on our cumulative loss in recent years for certain of our taxable REIT subsidiaries. As a result, we recorded a valuation allowance of \$56.4 million against these deferred tax assets on our Consolidated Balance Sheets with a corresponding charge to income tax (expense) benefit in our Consolidated Statements of Income.

## 2020 Highlights

### *Investments and Dispositions*

- In March 2020, we formed and sponsored the Ventas Life Science and Healthcare Real Estate Fund, L.P. (the "Fund"), a perpetual life vehicle that focuses on investments in life science, medical office and senior housing real estate. We are the manager and general partner of the Fund and have retained a 21% interest in the Fund. To seed the Fund, we contributed six (two of which are on the same campus) stabilized research and innovation and medical office properties comprising 1.2 million square feet of space. We received cash consideration of \$620 million and recognized a gain on the transactions of \$224.6 million. The Fund had approximately \$0.8 billion in assets under management and third-party equity commitments of approximately \$0.65 billion from globally respected institutional investors as of June 30, 2020.

- During the six months ended June 30, 2020, we received aggregate proceeds of \$106.1 million for the full repayment of the principal balances of various loans receivable with a weighted average interest rate of 8.3% that were due to mature between 2020 and 2025, resulting in total gains of \$1.4 million.
- During the six months ended June 30, 2020, we sold three properties for aggregate consideration of \$11.5 million and we recognized a gain on the sale of these assets of \$2.8 million.

### **Liquidity**

- In March 2020, we issued \$500.0 million aggregate principal amount of 4.75% senior notes due 2030. The notes were settled and proceeds were received in April 2020.

### **Portfolio**

- In July 2020, we entered into a revised master lease agreement (the “Brookdale Lease”) and certain other agreements (together with the Brookdale Lease, the “Agreements”) with Brookdale Senior Living. The Agreements modify our current arrangements with Brookdale Senior Living as follows:

We received up-front consideration approximating \$235 million dollars, which will be amortized over the remaining lease term and consisted of: (a) \$162 million in cash including \$47 million from the transfer to Ventas of deposits under the Brookdale Lease; (b) a \$45 million cash pay note (the “Note”) from Brookdale. The Note has an initial interest rate of nine percent, increasing 50 basis points per annum, and matures on December 31, 2025; (c) warrants exercisable for 16.3 million shares of Brookdale Senior Living common stock, which are exercisable at any time prior to December 31, 2025 and have an exercise price of \$3.00 per share.

Base cash rent under the Brookdale Lease is set at \$100 million per annum starting in July 2020, with three percent annual escalators commencing on January 1, 2022. The Brookdale Lease is guaranteed by, and the Note is a direct obligation of, Brookdale Senior Living.

Brookdale Senior Living transferred fee ownership of five senior living communities to us, in full satisfaction and repayment of a \$78 million loan to Brookdale Senior Living from us that was secured by the five communities. Brookdale Senior Living will now manage those communities for us under a terminable management agreement.

- In April 2020, we completed a transaction with affiliates of Holiday Retirement (collectively, “Holiday”), including (a) entry into a new, terminable management agreement with Holiday Management Company for our 26 independent living assets previously subject to a triple-net lease (the “Holiday Lease”) with Holiday; (b) termination of the Holiday Lease; and (c) our receipt from Holiday of \$33.8 million in cash from the transfer to us of deposits under the Holiday Lease and \$66 million in principal amount of secured notes. As a result of the Holiday Lease termination, we recognized net income of \$50.2 million, composed of \$99.8 million of cash and notes received less \$49.6 million from the write-off of accumulated straight-line receivable.

## Concentration Risk

We use concentration ratios to identify, understand and evaluate the potential impact of economic downturns and other adverse events that may affect our asset types, geographic locations, business models, and tenants, operators and managers. We evaluate concentration risk in terms of investment mix and operations mix. Investment mix measures the percentage of our investments that is concentrated in a specific asset type or that is operated or managed by a particular tenant, operator or manager. Operations mix measures the percentage of our operating results that is attributed to a particular tenant, operator or manager, geographic location or business model. The following tables reflect our concentration risk as of the dates and for the periods presented:

	As of June 30, 2020	As of December 31, 2019
<b>Investment mix by asset type<sup>(1)</sup>:</b>		
Senior housing communities	63.5 %	62.2 %
MOBs	19.0	19.3
Research and innovation centers	7.4	8.7
Health systems	5.3	5.1
IRFs and LTACs	1.7	1.6
Skilled nursing facilities (“SNFs”)	0.7	0.7
Secured loans receivable and investments, net	2.4	2.4
<b>Investment mix by tenant, operator and manager<sup>(1)</sup>:</b>		
Atria	20.7 %	20.4 %
Sunrise	10.5	10.3
Brookdale Senior Living	7.9	7.7
Ardent	4.9	4.7
Kindred	1.0	1.0
All other	55.0	55.9

<sup>(1)</sup> Ratios are based on the gross book value of consolidated real estate investments (excluding properties classified as held for sale) as of each reporting date.

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2020	2019	2020	2019
<b>Operations mix by tenant and operator and business model:</b>				
Revenues <sup>(1)</sup> :				
Senior living operations	58.4 %	54.8 %	57.7 %	55.0 %
Brookdale Senior Living <sup>(2)</sup>	4.9	4.8	4.7	5.5
Ardent	3.2	3.1	3.1	3.1
Kindred	3.5	3.4	3.3	3.5
All others	30.0	33.9	31.2	32.9
Adjusted EBITDA:				
Senior living operations	27.5 %	31.4 %	30.5 %	32.2 %
Brookdale Senior Living <sup>(2)</sup>	10.8	8.3	10.0	8.0
Ardent	7.1	5.5	6.6	5.2
Kindred	7.7	6.0	7.1	5.7
All others	46.9	48.8	45.8	48.9
Net operating income (“NOI”)				
Senior living operations	26.7 %	30.5 %	29.4 %	30.9 %
Brookdale Senior Living <sup>(2)</sup>	10.4	8.9	9.5	8.9
Ardent	6.8	5.8	6.2	5.8
Kindred	7.4	6.4	6.7	6.3
All others	48.7	48.4	48.2	48.1
Operations mix by geographic location <sup>(3)</sup> :				
California	16.2 %	16.3 %	15.7 %	16.3 %
New York	8.1	8.9	8.3	9.0
Texas	6.7	6.1	6.2	6.2
Pennsylvania	4.7	4.6	4.7	4.7
Illinois	4.2	4.3	4.1	4.3
All others	60.1	59.8	61.0	59.5

<sup>(1)</sup> Total revenues include office building and other services revenue, revenue from loans and investments and interest and other income (excluding amounts in discontinued operations and including amounts related to assets classified as held for sale).

<sup>(2)</sup> Excludes two senior housing communities which are included in the senior living operations reportable business segment.

<sup>(3)</sup> Ratios are based on total revenues (including amounts related to assets classified as held for sale) for each period presented.

See “Non-GAAP Financial Measures” included elsewhere in this Quarterly Report on Form 10-Q for additional disclosure and reconciliations of net income attributable to common stockholders, as computed in accordance with GAAP, to Adjusted EBITDA and NOI, respectively.

### Triple-Net Lease Expirations

If our tenants are not able or willing to renew our triple-net leases upon expiration, we may be unable to reposition the applicable properties on a timely basis or on the same or better economic terms, if at all. Although our lease expirations are staggered, the non-renewal of some or all of our triple-net leases that expire in any given year could have a material adverse effect on our business, financial condition, results of operations and liquidity, our ability to service our indebtedness and other obligations and our ability to make distributions to our stockholders, as required for us to continue to qualify as a REIT (a “Material Adverse Effect”). During the six months ended June 30, 2020, we had no triple-net lease renewals or expirations without renewal that, in the aggregate, had a material impact on our financial condition or results of operations for that period.

## Critical Accounting Policies and Estimates

Our Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) for interim financial information set forth in the Accounting Standards Codification (“ASC”), as published by the Financial Accounting Standards Board (“FASB”), and with the SEC instructions to Form 10-Q and Article 10 of Regulation S-X. GAAP requires us to make estimates and assumptions regarding future events that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We base these estimates on our experience and assumptions we believe to be reasonable under the circumstances. However, if our judgment or interpretation of the facts and circumstances relating to various transactions or other matters had been different, we may have applied a different accounting treatment, resulting in a different presentation of our financial statements. We periodically reevaluate our estimates and assumptions, and in the event they prove to be different from actual results, we make adjustments in subsequent periods to reflect more current estimates and assumptions about matters that are inherently uncertain.

Our Annual Report on Form 10-K for the year ended December 31, 2019, filed with the SEC on February 24, 2020, contains further information regarding the critical accounting policies that affect our more significant estimates and judgments used in the preparation of our Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q. There have been no material changes to these policies in 2020. Please refer to “Note 2 - Accounting Policies” of the Notes to Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q for information regarding recently adopted accounting standards.

## Results of Operations

As of June 30, 2020, we operated through three reportable business segments: triple-net leased properties, senior living operations and office operations. In our triple-net leased properties segment, we invest in and own senior housing and healthcare properties throughout the United States and the United Kingdom and lease those properties to healthcare operating companies under “triple-net” or “absolute-net” leases that obligate the tenants to pay all property-related expenses. In our senior living operations segment, we invest in senior housing communities throughout the United States and Canada and engage independent operators, such as Atria and Sunrise, to manage those communities. In our office operations segment, we primarily acquire, own, develop, lease and manage MOBs and research and innovation centers throughout the United States. Information provided for “all other” includes income from loans and investments and other miscellaneous income and various corporate-level expenses not directly attributable to any of our three reportable business segments. Assets included in “all other” consist primarily of corporate assets, including cash, restricted cash, loans receivable and investments, and miscellaneous accounts receivable.

Our chief operating decision makers evaluate performance of the combined properties in each reportable business segment and determine how to allocate resources to those segments, in significant part, based on segment NOI and related measures. For further information regarding our reportable business segments and a discussion of our definition of segment NOI, see “Note 15 - Segment Information” of the Notes to Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q. See “Non-GAAP Financial Measures” included elsewhere in this Quarterly Report on Form 10-Q for additional disclosure and reconciliations of net income attributable to common stockholders, as computed in accordance with GAAP, to NOI.

**Three Months Ended June 30, 2020 and 2019**

The table below shows our results of operations for the three months ended June 30, 2020 and 2019 and the effect of changes in those results from period to period on our net income attributable to common stockholders.

	For the Three Months Ended June 30,		(Decrease) Increase to Net Income	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Segment NOI:</b>				
Triple-net leased properties	\$ 170,965	\$ 190,061	\$ (19,096)	(10.0)%
Senior living operations	116,751	153,888	(37,137)	(24.1)
Office operations	133,887	140,780	(6,893)	(4.9)
All other	20,907	20,370	537	2.6
Total segment NOI	442,510	505,099	(62,589)	(12.4)
Interest and other income	1,540	9,202	(7,662)	(83.3)
Interest expense	(123,132)	(110,369)	(12,763)	(11.6)
Depreciation and amortization	(349,594)	(226,187)	(123,407)	(54.6)
General, administrative and professional fees	(29,984)	(43,079)	13,095	30.4
Loss on extinguishment of debt, net	—	(4,022)	4,022	nm
Merger-related expenses and deal costs	(6,586)	(4,600)	(1,986)	(43.2)
Allowance on loans receivable and investments	(29,655)	—	(29,655)	nm
Other	(3,382)	11,481	(14,863)	nm
(Loss) income before unconsolidated entities, real estate dispositions, income taxes and noncontrolling interests	(98,283)	137,525	(235,808)	nm
Loss from unconsolidated entities	(5,850)	(2,529)	(3,321)	nm
Gain on real estate dispositions	1,254	19,150	(17,896)	(93.5)
Income tax (expense) benefit	(56,356)	57,752	(114,108)	nm
(Loss) income from continuing operations	(159,235)	211,898	(371,133)	nm
Net (loss) income	(159,235)	211,898	(371,133)	nm
Net (loss) income attributable to noncontrolling interests	(2,065)	1,369	3,434	nm
Net (loss) income attributable to common stockholders	\$ (157,170)	\$ 210,529	(367,699)	nm

nm - not meaningful

*Segment NOI—Triple-Net Leased Properties*

The following table summarizes results of operations in our triple-net leased properties reportable business segment, including assets sold or classified as held for sale as of June 30, 2020.

	For the Three Months Ended June 30,		(Decrease) Increase to Segment NOI	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Segment NOI—Triple-Net Leased Properties:</b>				
Rental income	\$ 176,240	\$ 196,382	\$ (20,142)	(10.3)%
Less: Property-level operating expenses	(5,275)	(6,321)	1,046	16.5
Segment NOI	\$ 170,965	\$ 190,061	(19,096)	(10.0)

In our triple-net leased properties reportable business segment, our revenues generally consist of fixed rental amounts (subject to annual contractual escalations) received from our tenants in accordance with the applicable lease terms. We report revenues and property-level operating expenses within our triple-net leased properties reportable business segment for real estate tax and insurance expenses that are paid from escrows collected from our tenants.

The segment NOI decrease in our triple-net leased portfolio was primarily driven by the write-off of previously accrued straight-line rental income during the second quarter of 2020 of \$53.3 million (non-Holiday assets) and the removal of 26 Holiday communities at the start of the second quarter 2020 from our triple-net portfolio, partially offset by the \$50.2 million net impact of terminating the Holiday Lease. We will continue to try to collect rent on a contractual basis for the tenants where straight-line rent has been written off, but we have determined that collectability is not probable due to COVID-19.

Occupancy rates may affect the profitability of our tenants' operations. For senior housing communities and post-acute properties in our triple-net leased properties reportable business segment, occupancy generally reflects average operator-reported unit and bed occupancy, respectively, for the reporting period. Because triple-net financials are delivered to us following the reporting period, occupancy is reported in arrears. The following table sets forth average continuing occupancy rates related to the triple-net leased properties we owned at June 30, 2020 and 2019 for the first quarter of 2020 and 2019, respectively. The table excludes non-stabilized properties, properties owned through investments in unconsolidated entities, certain properties for which we do not receive occupancy information and properties acquired or properties that transitioned operators for which we do not have a full quarter of occupancy results.

	Number of Properties Owned at June 30, 2020	Average Occupancy for the Three Months Ended March 31, 2020	Number of Properties Owned at June 30, 2019	Average Occupancy for the Three Months Ended March 31, 2019
Senior housing communities	302	84.8%	342	84.2%
SNFs	16	88.7	16	88.0
IRFs and LTACs	36	54.7	36	55.8

The following table compares results of operations for our 375 same-store triple-net leased properties. See "Non-GAAP Financial Measures—NOI" included elsewhere in this Quarterly Report on Form 10-Q for additional disclosure regarding same-store NOI.

	For the Three Months Ended June 30,		Increase to Segment NOI	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Same-Store Segment NOI—Triple-Net Leased Properties:</b>				
Rental income	\$ 122,412	\$ 172,865	\$ (50,453)	(29.2)%
Less: Property-level operating expenses	(5,187)	(4,774)	(413)	(8.7)
Segment NOI	<u>\$ 117,225</u>	<u>\$ 168,091</u>	(50,866)	(30.3)

The segment NOI decrease in our same-store triple net leased portfolio was primarily driven by the write-off of previously accrued straight-line rental income during the second quarter of 2020. We will continue to try to collect rent on a contractual basis for the tenants where straight-line rent has been written off, but we have determined that collectability is not probable due to COVID-19.

#### Segment NOI—Senior Living Operations

The following table summarizes results of operations in our senior living operations reportable business segment, including assets sold or classified as held for sale as of June 30, 2020. For senior housing communities in our senior living operations reportable business segment, occupancy generally reflects average operator-reported unit occupancy for the reporting period.

	For the Three Months Ended June 30,		Increase (Decrease) to Segment NOI	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Segment NOI—Senior Living Operations:</b>				
Resident fees and services	\$ 549,329	\$ 520,725	\$ 28,604	5.5 %
Less: Property-level operating expenses	(432,578)	(366,837)	(65,741)	(17.9)
Segment NOI	<u>\$ 116,751</u>	<u>\$ 153,888</u>	(37,137)	(24.1)

	Number of Properties at June 30,		Average Unit Occupancy for the Three Months Ended June 30,		Average Monthly Revenue Per Occupied Room For the Three Months Ended June 30,	
	2020	2019	2020	2019	2020	2019
Total communities	428	367	82.2 %	85.8 %	\$ 4,674	\$ 5,772

Resident fees and services include all amounts earned from residents at our senior housing communities, such as rental fees related to resident leases, extended health care fees and other ancillary service income. Property-level operating expenses related to our senior living operations segment include labor, food, utilities, marketing, management and other costs of operating the properties.

The segment NOI decrease in our senior housing operating portfolio was primarily driven by lower occupancy rates and increased operating costs resulting from the COVID-19 pandemic. This is offset by the transition of 26 independent living assets at the start of the second quarter 2020, operated by Holiday from our triple-net portfolio to our senior housing operating portfolio and the third quarter 2019 acquisition of 34 Canadian senior housing communities via an equity partnership with Le Groupe Maurice.

The following table compares results of operations for our 340 same-store senior living operating communities.

	For the Three Months Ended June 30,		Decrease to Segment NOI	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Same-Store Segment NOI—Senior Living Operations:</b>				
Resident fees and services	\$ 456,275	\$ 496,496	\$ (40,221)	(8.1) %
Less: Property-level operating expenses	(369,813)	(345,544)	(24,269)	(7.0)
Segment NOI	\$ 86,462	\$ 150,952	(64,490)	(42.7)

	Number of Properties at June 30,		Average Unit Occupancy for the Three Months Ended June 30,		Average Monthly Revenue Per Occupied Room For the Three Months Ended June 30,	
	2020	2019	2020	2019	2020	2019
Same-store communities	340	340	79.7 %	86.4 %	\$ 5,751	\$ 5,782

The segment NOI decrease in our same-store senior housing operating portfolio was primarily driven by lower occupancy and increased operating costs resulting from the COVID-19 pandemic.

Segment NOI—Office Operations

The following table summarizes results of operations in our office operations reportable business segment, including assets sold or classified as held for sale as of June 30, 2020. For properties in our office operations reportable business segment, occupancy generally reflects occupied square footage divided by net rentable square footage as of the end of the reporting period.

	For the Three Months Ended June 30,		Increase (Decrease) to Segment NOI	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Segment NOI—Office Operations:</b>				
Rental income	\$ 192,925	\$ 202,188	\$ (9,263)	(4.6) %
Office building services costs	2,257	1,850	407	22.0
Total revenues	195,182	204,038	(8,856)	(4.3)
Less:				
Property-level operating expenses	(60,752)	(62,743)	1,991	3.2
Office building services costs	(543)	(515)	(28)	(5.4)
Segment NOI	\$ 133,887	\$ 140,780	(6,893)	(4.9)

	Number of Properties at June 30,		Occupancy at June 30,		Annualized Average Rent Per Occupied Square Foot for the Three Months Ended June 30,	
	2020	2019	2020	2019	2020	2019
Total office buildings	377	385	90.4 %	89.8 %	\$ 33	\$ 33

The office segment NOI decrease was primarily driven by assets sold to the Fund in the first quarter of 2020 and COVID-impacted reduced parking revenues offset by active leasing at recently developed properties, increasing tenant retention and contractual rent increases.

The following table compares results of operations for our 359 same-store office buildings.

	For the Three Months Ended June 30,		Increase (Decrease) to Segment NOI	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Same-Store Segment NOI—Office Operations:</b>				
Rental income	\$ 183,150	\$ 182,215	\$ 935	0.5 %
Less: Property-level operating expenses	(56,828)	(57,325)	497	0.9
Segment NOI	\$ 126,322	\$ 124,890	1,432	1.1

  

	Number of Properties at June 30,		Occupancy at June 30,		Annualized Average Rent Per Occupied Square Foot for the Three Months Ended June 30,	
	2020	2019	2020	2019	2020	2019
Same-store office buildings	359	359	91.7 %	90.7 %	\$ 33	\$ 33

Same-store operations increases in the first quarter of 2020 over the same period in 2019 were driven by strong tenant retention, contractual rent escalators and increased occupancy primarily in our Research and Innovation centers.

#### *All Other*

Information provided for all other segment NOI includes income from loans and investments and other miscellaneous income not directly attributable to any of our three reportable business segments. The \$0.5 million increase in all other segment NOI for the three months ended June 30, 2020 over the same period in 2019 is primarily due to increased management fee revenues from investments in unconsolidated real estate entities.

#### *Interest and Other Income*

The \$7.7 million decrease in interest and other income for the three months ended June 30, 2020 over the same period in 2019 is primarily due to 2019 income from the exercise of warrants in 2019 related to our research and innovation properties.

#### *Interest Expense*

The \$12.8 million increase in total interest expense for the three months ended June 30, 2020 compared to the same period in 2019 is attributable to an increase of \$31.9 million due to higher debt balances, partially offset by a decrease of \$19.2 million due to a lower effective interest rate and increased capitalized interest. Our weighted average effective interest rate was 3.3% and 4.0% for the three months ended June 30, 2020 and 2019, respectively. Capitalized interest for the three months ended June 30, 2020 and 2019 was \$2.7 million and \$2.0 million, respectively.

#### *Depreciation and Amortization*

Depreciation and amortization expense increased \$123.4 million during the three months ended June 30, 2020 compared to the same period in 2019 primarily due to real estate impairments recognized in 2020, asset acquisitions, net of dispositions. See “**COVID-19 Update**” for information regarding 2020 impairment charges.

#### *Merger-Related Expenses and Deal Costs*

The \$2.0 million increase in merger-related expenses and deal costs is primarily attributable to 2020 severance related costs offset by 2019 expenses related to operator transitions.

#### *Other*

The \$14.9 million change in other expenses is primarily attributable to property insurance recoveries received during the second quarter of 2019.

#### *Loss from Unconsolidated Entities*

The \$3.3 million increase in loss from unconsolidated entities during the three months ended June 30, 2020 compared to the same period in 2019 is primarily due to an impairment of our investment in an unconsolidated operating entity offset by an increase in income from one of our unconsolidated entities. See “**COVID-19 Update**” for information regarding 2020 impairment charges.

#### *Gain on Real Estate Dispositions*

The \$17.9 million decrease in gain on real estate dispositions is due to fewer dispositions in the second quarter of 2020.

#### *Income Tax (Expense) Benefit*

The \$114.1 million increase in income tax expense related to continuing operations for the three months ended June 30, 2020 compared to the same period in 2019 is primarily due to establishing a \$56.4 million valuation allowance against deferred tax assets of certain of our TRS entities in 2020.

### Six Months Ended June 30, 2020 and 2019

The table below shows our results of operations for the six months ended June 30, 2020 and 2019 and the effect of changes in those results from period to period on our net income attributable to common stockholders.

	For the Six Months Ended June 30,		(Decrease) Increase to Net Income	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Segment NOI:</b>				
Triple-net leased properties	\$ 359,496	\$ 382,696	\$ (23,200)	(6.1)%
Senior living operations	283,390	314,349	(30,959)	(9.8)
Office operations	279,224	281,266	(2,042)	(0.7)
All other	45,906	38,238	7,668	20.1
Total segment NOI	968,016	1,016,549	(48,533)	(4.8)
Interest and other income	6,393	9,489	(3,096)	(32.6)
Interest expense	(239,828)	(220,988)	(18,840)	(8.5)
Depreciation and amortization	(598,431)	(462,107)	(136,324)	(29.5)
General, administrative and professional fees	(72,519)	(83,839)	11,320	13.5
Loss on extinguishment of debt, net	—	(4,427)	4,427	nm
Merger-related expenses and deal costs	(14,804)	(6,780)	(8,024)	nm
Allowance on loans receivable and investments	(29,655)	—	(29,655)	nm
Other	(7,090)	11,458	(18,548)	nm
Income before unconsolidated entities, real estate dispositions, income taxes and noncontrolling interests	12,082	259,355	(247,273)	(95.3)
Loss from unconsolidated entities	(16,726)	(3,475)	(13,251)	nm
Gain on real estate dispositions	227,479	24,597	202,882	nm
Income tax benefit	92,660	59,009	33,651	57.0
Income from continuing operations	315,495	339,486	(23,991)	(7.1)
Net income	315,495	339,486	(23,991)	(7.1)
Net (loss) income attributable to noncontrolling interests	(452)	3,172	3,624	nm
Net income attributable to common stockholders	\$ 315,947	\$ 336,314	(20,367)	(6.1)

nm - not meaningful

#### Segment NOI—Triple-Net Leased Properties

The following table summarizes results of operations in our triple-net leased properties reportable business segment, including assets sold or classified as held for sale as of June 30, 2020.

	For the Six Months Ended June 30,		(Decrease) Increase to Segment NOI	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Segment NOI—Triple-Net Leased Properties:</b>				
Rental income	\$ 371,102	\$ 396,450	\$ (25,348)	(6.4)%
Less: Property-level operating expenses	(11,606)	(13,754)	2,148	15.6
Segment NOI	\$ 359,496	\$ 382,696	(23,200)	(6.1)

nm - not meaningful

The decrease in our triple-net leased properties segment NOI for the six months ended June 30, 2020 over the same period in 2019 is attributable primarily to the the write-off of previously accrued straight-line rental income during the second quarter of 2020 of \$53.3 million (non-Holiday assets) and the transition of 26 independent living assets at the start of the second

quarter 2020 operated by Holiday from our triple-net portfolio to our senior housing operating portfolio, partially offset by the \$50.2 million impact of terminating the Holiday Lease. We will continue to try to collect rent on a contractual basis for the tenants where straight-line rent has been written off, but we have determined that collectability as not probable due to COVID-19.

The following table compares results of operations for our 373 same-store triple-net leased properties.

	For the Six Months Ended June 30,		Increase (Decrease) to Segment NOI	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Same-Store Segment NOI—Triple-Net Leased Properties:</b>				
Rental income	\$ 298,501	\$ 346,357	\$ (47,856)	(13.8) %
Less: Property-level operating expenses	(10,018)	(10,494)	476	(4.5)
Segment NOI	<u>\$ 288,483</u>	<u>\$ 335,863</u>	(47,380)	(14.1)

nm - not meaningful

The decrease in our same-store triple-net leased properties rental income for the six months ended June 30, 2020 over the same period in 2019 is attributable primarily to the write-off of previously accrued straight-line rental income of \$53.3 million during the second quarter of 2020 offset by rent increases due to contractual escalations pursuant to the terms of our leases. We will continue to try to collect rent on a contractual basis for the tenants where straight-line rent has been written off, but we have determined that collectability is not probable due to COVID-19.

#### Segment NOI—Senior Living Operations

The following table summarizes results of operations in our senior living operations reportable business segment, including assets sold or classified as held for sale as of June 30, 2020.

	For the Six Months Ended June 30,		Increase (Decrease) to Segment NOI	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Segment NOI—Senior Living Operations:</b>				
Resident fees and services	\$ 1,126,099	\$ 1,042,172	\$ 83,927	8.1 %
Less: Property-level operating expenses	(842,709)	(727,823)	(114,886)	(15.8)
Segment NOI	<u>\$ 283,390</u>	<u>\$ 314,349</u>	(30,959)	(9.8)

	Number of Properties at June 30,		Average Unit Occupancy For the Six Months Ended June 30,		Average Monthly Revenue Per Occupied Room For the Six Months Ended June 30,	
	2020	2019	2020	2019	2020	2019
Total communities	428	367	84.3 %	86.1 %	\$ 4,862	\$ 5,785

The decrease in our senior living operations segment NOI was primarily attributable to lower occupancy and increased operating costs resulting from the COVID-19 pandemic. This is offset by the transition of 26 independent living assets at the start of the second quarter 2020 operated by Holiday from our triple-net portfolio to our senior housing operating portfolio and the third quarter 2019 acquisition of 34 Canadian senior housing communities via an equity partnership with Le Groupe Maurice.

The following table compares results of operations for our 335 same-store senior living operating communities.

	For the Six Months Ended June 30,		Decrease to Segment NOI	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Same-Store Segment NOI—Senior Living Operations:</b>				
Resident fees and services	\$ 945,802	\$ 987,465	\$ (41,663)	(4.2) %
Less: Property-level operating expenses	(718,070)	(678,824)	(39,246)	(5.8)
Segment NOI	<u>\$ 227,732</u>	<u>\$ 308,641</u>	(80,909)	(26.2)

	Number of Properties at June 30,		Average Unit Occupancy For the Six Months Ended June 30,		Average Monthly Revenue Per Occupied Room For the Six Months Ended June 30,	
	2020	2019	2020	2019	2020	2019
Same-store communities	335	335	82.7 %	87.2 %	\$ 6,382	\$ 6,724

The decrease in our same-store senior living operations segment NOI was primarily attributable to lower occupancy rates and increased operating costs resulting from the COVID-19 pandemic.

*Segment NOI—Office Operations*

The following table summarizes results of operations in our office operations reportable business segment, including assets sold or classified as held for sale as of June 30, 2020.

	For the Six Months Ended June 30,		(Decrease) Increase to Segment NOI	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Segment NOI—Office Operations:</b>				
Rental income	\$ 401,320	\$ 403,616	\$ (2,296)	(0.6) %
Office building services revenue	4,432	3,626	806	22.2
Total revenues	405,752	407,242	(1,490)	(0.4)
Less:				
Property-level operating expenses	(125,258)	(124,828)	(430)	(0.3)
Office building services costs	(1,270)	(1,148)	(122)	(10.6)
Segment NOI	<u>\$ 279,224</u>	<u>\$ 281,266</u>	(2,042)	(0.7)

	Number of Properties at June 30,		Occupancy at June 30,		Annualized Average Rent Per Occupied Square Foot For the Six Months Ended June 30,	
	2020	2019	2020	2019	2020	2019
Total office buildings	377	385	90.4 %	89.8 %	\$ 33	\$ 33

The decrease in our office operations segment NOI for the six months ended June 30, 2020 over the same period in 2019 is attributable primarily to first quarter 2020 assets sold to the Fund, COVID-impacted reduced parking revenues partially offset by active leasing at recently developed properties, increased tenant retention, contractual rent escalators, acquisitions and business interruption insurance proceeds.

The following table compares results of operations for our 359 same-store office buildings.

	For the Six Months Ended June 30,		Increase (Decrease) to Segment NOI	
	2020	2019	\$	%
(Dollars in thousands)				
<b>Same-Store Segment NOI—Office Operations:</b>				
Rental income	\$ 371,107	\$ 364,315	\$ 6,792	1.9 %
Less: Property-level operating expenses	(115,456)	(114,522)	(934)	(0.8)
Segment NOI	<u>\$ 255,651</u>	<u>\$ 249,793</u>	5,858	2.3

	Number of Properties at June 30,		Occupancy June 30,		Annualized Average Rent Per Occupied Square Foot For the Six Months Ended June 30,	
	2020	2019	2020	2019	2020	2019
	Same-store office buildings	359	359	91.7 %	90.7 %	\$ 33

The increase in our same-store office operations segment NOI for the six months ended June 30, 2020 over the same period in 2019 is primarily due to strong tenant retention, contractual rent escalators and increasing occupancy.

#### *All Other*

The \$7.7 million increase in all other segment NOI for the six months ended June 30, 2020 over the same period in 2019 is primarily due to increased interest income from our secured mortgage loan portfolio as well as increased management fee revenues from investments in unconsolidated real estate entities.

#### *Interest and Other Income*

The \$3.1 million decrease in interest and other income for the six months ended June 30, 2020 over the same period in 2019 is primarily due to 2019 income from the exercise of warrants related to our research and innovation properties offset by a 2020 reduction of a liability related to an acquisition and interest income on short term investments.

#### *Interest Expense*

The \$18.8 million increase in total interest expense for the six months ended June 30, 2020 over the same period in 2019 is attributable to an increase of \$44.8 million due to higher debt balances, offset by a decrease of \$26.6 million due to a lower effective interest rate and increased capitalized interest. Our weighted average effective interest rate was 3.5% and 3.9% for the six months ended June 30, 2020 and 2019, respectively. Capitalized interest for the six months ended June 30, 2020 and 2019 was \$5.6 million and \$4.0 million, respectively.

#### *Depreciation and Amortization*

The \$136.3 million increase in depreciation and amortization expense during the six months ended June 30, 2020 compared to the same period in 2019, is primarily due to an increase in real estate impairments during 2020 and asset acquisitions, net of dispositions. See “**COVID-19 Update**” for information regarding 2020 impairment charges.

#### *Merger-Related Expenses and Deal Costs*

The \$8.0 million decrease in merger-related expenses and deal costs for the six months ended June 30, 2020 over the same period in 2019 was due primarily due to 2020 expenses related to severance and operator transitions offset by 2019 expenses relating to operator transitions.

### *Other*

The \$18.5 million change in other for the six months ended June 30, 2020 over the same period in 2019 is primarily due to insurance recoveries received in 2019 related to natural disasters and increased corporate-level insurance costs in 2020.

### *Loss from Unconsolidated Entities*

The \$13.3 million increase in loss from unconsolidated entities for the six months ended June 30, 2020 over the same period in 2019 is due to an impairment of our investment in an unconsolidated operating entity and our share of operating results from our unconsolidated entities. See “**COVID-19 Update**” for information regarding 2020 impairment charges.

### *Gain on Real Estate Dispositions*

The \$202.9 million increase in gain on real estate dispositions to \$227.5 million for the six months ended June 30, 2020 over the same period in 2019 is due primarily to our contribution of six properties to the Fund.

### *Income Tax Benefit*

The \$33.7 million increase in income tax benefit related to continuing operations for the six months ended June 30, 2020 compared to the same period in 2019 is primarily due to a \$152.9 million deferred tax benefit related to the internal restructuring of certain US taxable REIT subsidiaries completed within the first quarter of 2020, offset by changes in the valuation allowance against deferred tax assets of certain of our TRS entities. The benefit resulted from the transfer of assets subject to certain deferred tax liabilities from taxable REIT subsidiaries to the entities other than the TRS entities in this tax-free transaction.

## **Non-GAAP Financial Measures**

We consider certain non-GAAP financial measures to be useful supplemental measures of our operating performance. A non-GAAP financial measure is a measure of historical or future financial performance, financial position or cash flows that excludes or includes amounts that are not so excluded from or included in the most directly comparable measure calculated and presented in accordance with GAAP. Described below are the non-GAAP financial measures used by management to evaluate our operating performance and that we consider most useful to investors, together with reconciliations of these measures to the most directly comparable GAAP measures.

The non-GAAP financial measures we present in this Quarterly Report on Form 10-Q may not be comparable to those presented by other real estate companies due to the fact that not all real estate companies use the same definitions. You should not consider these measures as alternatives to net income attributable to common stockholders (determined in accordance with GAAP) as indicators of our financial performance or as alternatives to cash flow from operating activities (determined in accordance with GAAP) as measures of our liquidity, nor are these measures necessarily indicative of sufficient cash flow to fund all of our needs. In order to facilitate a clear understanding of our consolidated historical operating results, you should examine these measures in conjunction with net income attributable to common stockholders as presented in our Consolidated Financial Statements and other financial data included elsewhere in this Quarterly Report on Form 10-Q.

### ***Funds From Operations and Normalized Funds From Operations***

Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. However, since real estate values historically have risen or fallen with market conditions, many industry investors deem presentations of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. For that reason, we consider Funds From Operations (“FFO”) and normalized FFO to be appropriate supplemental measures of operating performance of an equity REIT. In particular, we believe that normalized FFO is useful because it allows investors, analysts and our management to compare our operating performance to the operating performance of other real estate companies and between periods on a consistent basis without having to account for differences caused by non-recurring items and other non-operational events such as transactions and litigation. In some cases, we provide information about identified non-cash components of FFO and normalized FFO because it allows investors, analysts and our management to assess the impact of those items on our financial results.

We use the National Association of Real Estate Investment Trusts (“Nareit”) definition of FFO. Nareit defines FFO as net income attributable to common stockholders (computed in accordance with GAAP), excluding gains or losses from sales of real estate property, including gains or losses on re-measurement of equity method investments, and impairment write-downs of depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect FFO on the same

basis. We define normalized FFO as FFO excluding the following income and expense items (which may be recurring in nature): (a) merger-related costs and expenses, including amortization of intangibles, transition and integration expenses, and deal costs and expenses, including expenses and recoveries relating to acquisition lawsuits; (b) the impact of any expenses related to asset impairment and valuation allowances, the write-off of unamortized deferred financing fees, or additional costs, expenses, discounts, make-whole payments, penalties or premiums incurred as a result of early retirement or payment of our debt; (c) the non-cash effect of income tax benefits or expenses, the non-cash impact of changes to our executive equity compensation plan, derivative transactions that have non-cash mark-to-market impacts on our Consolidated Statements of Income and non-cash charges related to leases; (d) the financial impact of contingent consideration, severance-related costs and charitable donations made to the Ventas Charitable Foundation; (e) gains and losses for non-operational foreign currency hedge agreements and changes in the fair value of financial instruments; (f) gains and losses on non-real estate dispositions and other unusual items related to unconsolidated entities; (g) expenses related to the re-audit and re-review in 2014 of our historical financial statements and related matters; (h) net expenses or recoveries related to natural disasters and (i) any other incremental items set forth in the normalized FFO reconciliation included herein.

The following table summarizes our FFO and normalized FFO for the three and six months ended June 30, 2020 and 2019. The decrease in normalized FFO for the six months ended June 30, 2020 over the same period in 2019 is principally due to the impact of COVID-19 on our senior housing business and increases in interest expense from incremental borrowings arising as a consequence of the impact of COVID-19, partially offset by the positive impact of our third quarter 2019 acquisition of an interest in 34 Canadian senior housing communities via an equity partnership with Le Groupe Maurice. See “COVID-19 Update”.

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2020	2019	2020	2019
	(In thousands)			
Net (loss) income attributable to common stockholders	\$ (157,170)	\$ 210,529	\$ 315,947	\$ 336,314
Adjustments:				
Real estate depreciation and amortization	348,110	224,630	595,440	459,101
Real estate depreciation related to noncontrolling interests	(4,068)	(1,750)	(7,911)	(3,584)
Real estate depreciation related to unconsolidated entities	1,307	167	1,868	332
Gain on real estate dispositions related to unconsolidated entities	—	(2)	—	(801)
(Loss) gain on real estate dispositions related to noncontrolling interests	(3)	—	(9)	354
Gain on real estate dispositions	(1,254)	(19,150)	(227,479)	(24,597)
FFO attributable to common stockholders	186,922	414,424	677,856	767,119
Adjustments:				
Change in fair value of financial instruments	(13)	(11)	(23)	(49)
Non-cash income tax benefit (expense)	55,505	(59,480)	(85,391)	(61,194)
Loss on extinguishment of debt, net	—	4,022	—	4,427
(Gain) loss on non-real estate dispositions related to unconsolidated entities	—	(3)	239	(3)
Merger-related expenses, deal costs and re-audit costs	6,605	5,564	15,378	8,393
Amortization of other intangibles	118	121	236	242
Other items related to unconsolidated entities	(263)	1,377	(1,138)	2,415
Non-cash impact of changes to equity plan	(3,337)	2,584	3,558	4,918
Natural disaster expenses (recoveries), net	252	(13,339)	1,193	(14,878)
Impact of Holiday lease termination	(50,184)	—	(50,184)	—
Write-off of straightline rental income, net of noncontrolling interests	52,368	—	52,368	—
Allowance on loan investments and impairment of unconsolidated entities	40,320	—	40,320	—
Normalized FFO attributable to common stockholders	\$ 288,293	\$ 355,259	\$ 654,412	\$ 711,390

## Adjusted EBITDA

We consider Adjusted EBITDA an important supplemental measure because it provides another manner in which to evaluate our operating performance and serves as another indicator of our credit strength and our ability to service our debt obligations. We define Adjusted EBITDA as consolidated earnings before interest, taxes, depreciation and amortization (including non-cash stock-based compensation expense, asset impairment and valuation allowances), excluding gains or losses on extinguishment of debt, our consolidated joint venture partners' share of EBITDA, merger-related expenses and deal costs, expenses related to the re-audit and re-review in 2014 of our historical financial statements, net gains or losses on real estate activity, gains or losses on re-measurement of equity interest upon acquisition, changes in the fair value of financial instruments, unrealized foreign currency gains or losses, net expenses or recoveries related to natural disasters and non-cash charges related to leases, and including our share of EBITDA from unconsolidated entities and adjustments for other immaterial or identified items. The following table sets forth a reconciliation of net (loss) income attributable to common stockholders to Adjusted EBITDA:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2020	2019	2020	2019
	(In thousands)			
Net (loss) income attributable to common stockholders	\$ (157,170)	\$ 210,529	\$ 315,947	\$ 336,314
Adjustments:				
Interest	123,132	110,369	239,828	220,988
Loss on extinguishment of debt, net	—	4,022	—	4,427
Taxes (including tax amounts in general, administrative and professional fees)	57,500	(57,412)	(90,207)	(57,298)
Depreciation and amortization	349,594	226,187	598,431	462,107
Non-cash stock-based compensation expense	1,043	10,070	11,557	18,475
Merger-related expenses, deal costs and re-audit costs	6,586	4,600	14,804	6,791
Net income attributable to noncontrolling interests, adjusted for consolidated joint venture partners' share of EBITDA	(5,639)	(3,199)	(11,737)	(6,073)
Loss from unconsolidated entities, adjusted for Ventas share of EBITDA from unconsolidated entities	10,439	9,009	28,173	16,767
Gain on real estate dispositions	(1,254)	(19,150)	(227,478)	(24,597)
Unrealized foreign currency gains	(37)	(265)	(6)	(692)
Change in fair value of financial instruments	(13)	(14)	(22)	(67)
Natural disaster expenses (recoveries), net	198	(13,308)	981	(14,957)
Impact of Holiday lease termination	(50,184)	—	(50,184)	—
Write-off of straightline rental income, net of noncontrolling interests	52,368	—	52,368	—
Allowance on loan investments and impairment of unconsolidated entities	40,320	—	40,320	—
Adjusted EBITDA	\$ 426,883	\$ 481,438	\$ 922,775	\$ 962,185

## NOI

We also consider NOI an important supplemental measure because it allows investors, analysts and our management to assess our unlevered property-level operating results and to compare our operating results with those of other real estate companies and between periods on a consistent basis. We define NOI as total revenues, less interest and other income, property-level operating expenses and office building services costs. Cash receipts may differ due to straight-line recognition of certain rental income and the application of other GAAP policies. The following table sets forth a reconciliation of net (loss) income attributable to common stockholders to NOI:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2020	2019	2020	2019
	(In thousands)			
Net (loss) income attributable to common stockholders	\$ (157,170)	\$ 210,529	\$ 315,947	\$ 336,314
Adjustments:				
Interest and other income	(1,540)	(9,202)	(6,393)	(9,489)
Interest	123,132	110,369	239,828	220,988
Depreciation and amortization	349,594	226,187	598,431	462,107
General, administrative and professional fees	29,984	43,079	72,519	83,839
Loss on extinguishment of debt, net	—	4,022	—	4,427
Merger-related expenses and deal costs	6,586	4,600	14,804	6,780
Allowance on loans receivable and investments	29,655	—	29,655	—
Other	3,382	(11,481)	7,090	(11,458)
Net (loss) income attributable to noncontrolling interests	(2,065)	1,369	(452)	3,172
Loss from unconsolidated entities	5,850	2,529	16,726	3,475
Income tax expense (benefit)	56,356	(57,752)	(92,660)	(59,009)
Gain on real estate dispositions	(1,254)	(19,150)	(227,479)	(24,597)
NOI	\$ 442,510	\$ 505,099	\$ 968,016	\$ 1,016,549

See “Results of Operations” for discussions regarding both segment NOI and same-store segment NOI. We define same-store as properties owned, consolidated and operational for the full period in both comparison periods and are not otherwise excluded; provided, however, that we may include selected properties that otherwise meet the same-store criteria if they are included in substantially all of, but not a full, period for one or both of the comparison periods, and in our judgment such inclusion provides a more meaningful presentation of our portfolio performance. Newly acquired or recently developed or redeveloped properties in our senior living operations segment will be included in same-store once they are stabilized for the full period in both periods presented. These properties are considered stabilized upon the earlier of (a) the achievement of 80% sustained occupancy or (b) 24 months from the date of acquisition or substantial completion of work. Recently developed or redeveloped properties in our office operations and triple-net leased properties segments will be included in same-store once substantial completion of work has occurred for the full period in both periods presented. Our senior living operations and triple-net leased properties that have undergone operator or business model transitions will be included in same-store once operating under consistent operating structures for the full period in both periods presented.

Properties are excluded from same-store if they are: (i) sold, classified as held for sale or properties whose operations were classified as discontinued operations in accordance with GAAP; (ii) impacted by materially disruptive events such as flood or fire; (iii) those properties that are currently undergoing a materially disruptive redevelopment; (iv) for our office operations, those properties for which management has an intention to institute a redevelopment plan because the properties may require major property-level expenditures to maximize value, increase NOI, or maintain a market-competitive position and/or achieve property stabilization; or (v) for the senior living operations and triple-net leased segments, those properties that are scheduled to undergo operator or business model transitions, or have transitioned operators or business models after the start of the prior comparison period.

To eliminate the impact of exchange rate movements, all same-store NOI measures assume constant exchange rates across comparable periods, using the following methodology: the current period’s results are shown in actual reported USD, while prior comparison period’s results are adjusted and converted to USD based on the average exchange rate for the current period.

## **Liquidity and Capital Resources**

During the six months ended June 30, 2020, our principal sources of liquidity were cash flows from operations, proceeds from the issuance of debt securities, borrowings under our unsecured revolving credit facility, proceeds from asset sales and cash on hand.

For the next 12 months, our principal liquidity needs are to: (i) fund operating expenses; (ii) meet our debt service requirements; (iii) repay maturing mortgage and other debt; (iv) fund acquisitions, investments and commitments and any development and redevelopment activities; (v) fund capital expenditures; and (vi) make distributions to our stockholders and unitholders, as required for us to continue to qualify as a REIT. We expect that these liquidity needs generally will be satisfied by a combination of the following: cash flows from operations, cash on hand, debt assumptions and financings (including secured financings), issuances of debt and equity securities, dispositions of assets (in whole or in part through joint venture arrangements with third parties) and borrowings under our revolving credit facilities and commercial paper program. However, an inability to access liquidity through multiple capital sources concurrently could have a Material Adverse Effect on us. In addition, while continuing decreased revenue and net operating income as a result of the COVID-19 pandemic could lead to downgrades of our long-term credit rating and therefore adversely impact our cost of borrowing, we currently believe we will continue to have access to one or more debt markets during the duration of the pandemic and could seek to enter into secured debt financings or issue debt and equity securities to satisfy our liquidity needs, although no assurances can be made in this regard. See "COVID-19 Update."

## **Recent Capital Conservation Actions**

In June 2020, our Board of Directors declared a second quarter 2020 dividend of \$0.45 per share, which was paid in July and represented a 43 percent reduction from the first quarter dividend of \$0.7925 per share. This measure enabled us to conserve approximately \$130 million of cash per quarter compared to the prior dividend level. In order to further conserve capital, we have reduced expected capital expenditures for 2020 by \$0.3 billion to a new expected total of \$0.5 billion, mainly through pausing certain ground-up developments that were not yet substantially underway. Also, in June, we eliminated roles representing over 25% of our corporate positions, excluding onsite field personnel. For the second half of 2020, the base salaries of our CEO and other executive officers was voluntarily reduced by 20% and 10%, respectively. As a result of these capital conservation actions, we expect that our third quarter 2020 annualized general and administrative expenses will be approximately \$25 to \$30 million lower than our reported general and administrative expenses for full-year 2019.

See "Note 9 - Senior Notes Payable And Other Debt" of the Notes to Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q for further information regarding our significant financing activities.

## **Credit Facilities, Commercial Paper and Unsecured Term Loans**

Our unsecured credit facility is comprised of a \$3.0 billion unsecured revolving credit facility priced at LIBOR plus 0.875% as of June 30, 2020. The unsecured revolving credit facility matures in April 2021, but may be extended at our option subject to the satisfaction of certain conditions, including all representations and warranties being correct in all material respects with no existing defaults, for two additional periods of six months each to April 2022. The unsecured revolving credit facility also includes an accordion feature that permits us to increase our aggregate borrowing capacity thereunder to up to \$3.75 billion.

Our wholly-owned subsidiary, Ventas Realty, may issue from time to time unsecured commercial paper notes up to a maximum aggregate amount outstanding at any time of \$1.0 billion. The notes are sold under customary terms in the United States commercial paper note market and are ranked pari passu with all of Ventas Realty's other unsecured senior indebtedness. The notes are fully and unconditionally guaranteed by Ventas, Inc. As of June 30, 2020, we had no borrowings outstanding under our commercial paper program.

As of June 30, 2020, \$587.2 million was outstanding under the unsecured revolving credit facility with an additional \$23.9 million restricted to support outstanding letters of credit. In addition, we limit our utilization of the unsecured revolving credit facility, to the extent necessary, to support our commercial paper program when commercial paper notes are outstanding. We had \$2.4 billion in available liquidity under the unsecured revolving credit facility as of June 30, 2020.

As of June 30, 2020, we had a \$200.0 million unsecured term loan priced at LIBOR plus 0.90% that matures in 2023. The term loan also includes an accordion feature that effectively permits us to increase our aggregate borrowings thereunder to up to \$800.0 million.

As of June 30, 2020, we had a C\$500 million unsecured term loan facility priced at Canadian Dollar Offered Rate (“CDOR”) plus 0.90% that matures in 2025.

As of June 30, 2020, we had a \$400.0 million secured revolving construction credit facility with \$157.2 million of borrowings outstanding. The secured revolving construction credit facility matures in 2022 and is primarily used to finance the development of research and innovation centers and other construction projects.

### Senior Notes

In March 2020, Ventas Realty issued \$500.0 million aggregate principal amount of 4.75% senior notes due 2030 at a public offering price equal to 97.86% of par. The notes were settled and proceeds were received in April 2020.

### Equity Offerings

From time to time, we may sell up to an aggregate of \$1.0 billion of our common stock under an “at-the-market” equity offering program (“ATM program”). During the six months ended June 30, 2020, we sold no shares of common stock under our ATM program. As of June 30, 2020, \$822.1 million of our common stock remained available for sale under our ATM program.

### Derivatives and Hedging

In the normal course of our business, interest rate fluctuations affect future cash flows under our variable rate debt obligations, loans receivable and marketable debt securities, and foreign currency exchange rate fluctuations affect our operating results. We follow established risk management policies and procedures, including the use of derivative instruments, to mitigate the impact of these risks.

### Cash Flows

The following table sets forth our sources and uses of cash flows:

	For the Six Months Ended June 30,		Increase (Decrease) to Cash	
	2020	2019	\$	%
	(Dollars in thousands)			
Cash, cash equivalents and restricted cash at beginning of period	\$ 146,102	\$ 131,464	\$ 14,638	11.1 %
Net cash provided by operating activities	720,011	729,219	(9,208)	(1.3)
Net cash provided by (used in) investing activities	348,080	(507,727)	855,807	nm
Net cash used in financing activities	(183,228)	(214,868)	31,640	14.7
Effect of foreign currency translation	(1,829)	208	(2,037)	nm
Cash, cash equivalents and restricted cash at end of period	<u>\$ 1,029,136</u>	<u>\$ 138,296</u>	890,840	nm

nm - not meaningful

#### Cash Flows from Operating Activities

Cash flows from operating activities decreased \$9.2 million during the six months ended June 30, 2020 over the same period in 2019 due primarily to lower NOI and changes in working capital.

#### Cash Flows from Investing Activities

Cash flows from investing activities increased \$855.8 million during the six months ended June 30, 2020 over the same period in 2019 primarily due to increased proceeds from real estate dispositions, decreased acquisitions and investments activity, partially offset by increased capital expenditures.

## *Cash Flows from Financing Activities*

Cash flows used in financing activities increased \$31.6 million during the six months ended June 30, 2020 over the same period in 2019 primarily due to lower debt repayments during 2020 offset by the issuance of common stock in 2019.

### **Capital Expenditures**

The terms of our triple-net leases generally obligate our tenants to pay all capital expenditures necessary to maintain and improve our triple-net leased properties. However, from time to time, we may fund the capital expenditures for our triple-net leased properties through loans or advances to the tenants, which may increase the amount of rent payable with respect to the properties in certain cases. We may also fund capital expenditures for which we may become responsible upon expiration of our triple-net leases or in the event that our tenants are unable or unwilling to meet their obligations under those leases. We also expect to fund capital expenditures related to our senior living operations and office operations reportable business segments with the cash flows from the properties or through additional borrowings. We expect that these liquidity needs generally will be satisfied by a combination of the following: cash flows from operations, cash on hand, debt assumptions and financings (including secured financings), issuances of debt and equity securities, dispositions of assets (in whole or in part through joint venture arrangements with third parties) and borrowings under our revolving credit facilities.

To the extent that unanticipated capital expenditure needs arise or significant borrowings are required, our liquidity may be affected adversely. Our ability to borrow additional funds may be restricted in certain circumstances by the terms of the instruments governing our outstanding indebtedness.

We are party to certain agreements that obligate us to develop senior housing or healthcare properties funded through capital that we and, in certain circumstances, our joint venture partners provide. As of June 30, 2020, we had 20 properties under development pursuant to these agreements, including two properties that are owned by unconsolidated real estate entities. In addition, from time to time, we engage in redevelopment projects with respect to our existing senior housing communities to maximize the value, increase NOI, maintain a market-competitive position, achieve property stabilization or change the primary use of the property.

### **Guarantor and Issuer Financial Information**

Ventas, Inc. has fully and unconditionally guaranteed the obligation to pay principal and interest with respect to the outstanding senior notes issued by our 100% owned subsidiary, Ventas Realty, including the senior notes that were jointly issued with Ventas Capital Corporation. Ventas Capital Corporation is a direct 100% owned subsidiary of Ventas Realty that has no assets or operations, but was formed in 2002 solely to facilitate offerings of senior notes by a limited partnership. None of our other subsidiaries (excluding Ventas Realty and Ventas Capital Corporation) is obligated with respect to Ventas Realty's outstanding senior notes.

Ventas, Inc. has also fully and unconditionally guaranteed the obligation to pay principal and interest with respect to the outstanding senior notes issued by our 100% owned subsidiary, Ventas Canada Finance Limited ("Ventas Canada"). None of our other subsidiaries is obligated with respect to Ventas Canada's outstanding senior notes, all of which were issued on a private placement basis in Canada.

In connection with the acquisition of Nationwide Health Properties, Inc. ("NHP"), our 100% owned subsidiary, Nationwide Health Properties, LLC ("NHP LLC"), as successor to NHP, assumed the obligation to pay principal and interest with respect to the outstanding senior notes issued by NHP. Neither we nor any of our subsidiaries (other than NHP LLC) is obligated with respect to any of NHP LLC's outstanding senior notes.

Under certain circumstances, contractual and legal restrictions, including those contained in the instruments governing our subsidiaries' outstanding mortgage indebtedness, may restrict our ability to obtain cash from our subsidiaries for the purpose of meeting our debt service obligations, including our payment guarantees with respect to Ventas Realty's and Ventas Canada's senior notes.

The following summarizes our guarantor and issuer balance sheet and statement of income information as of June 30, 2020 and December 31, 2019 and for the three and six months ended June 30, 2020 and the year ended December 31, 2019.

### Balance Sheet Information

	As of June 30, 2020	
	Guarantor	Issuer
	(In thousands)	
<b>Assets</b>		
Investment in and advances to affiliates	\$ 16,095,449	\$ 2,728,110
Total assets	17,005,493	2,835,587
<b>Liabilities and equity</b>		
Intercompany loans	10,509,659	(5,414,735)
Total liabilities	10,773,108	3,472,417
Redeemable OP unitholder and noncontrolling interests	112,843	—
Total equity (deficit)	6,159,542	(636,831)
Total liabilities and equity	17,005,493	2,835,587

### Balance Sheet Information

	As of December 31, 2019	
	Guarantor	Issuer
	(In thousands)	
<b>Assets</b>		
Investment in and advances to affiliates	\$ 15,774,897	\$ 2,728,110
Total assets	15,875,910	2,838,270
<b>Liabilities and equity</b>		
Intercompany loans	8,789,600	(5,105,070)
Total liabilities	9,133,733	3,363,067
Redeemable OP unitholder and noncontrolling interests	102,657	—
Total equity (deficit)	6,639,520	(524,797)
Total liabilities and equity	15,875,910	2,838,270

### Statement of Income Information

	For the Six Months Ended June 30, 2020	
	Guarantor	Issuer
	(In thousands)	
Equity earnings in affiliates	\$ 357,163	\$ —
Total revenues	360,712	71,847
Income (loss) before unconsolidated entities, real estate dispositions, income taxes and noncontrolling interests	316,674	(105,994)
Net income (loss)	315,947	(105,994)
Net income (loss) attributable to common stockholders	315,947	(105,994)

## Statement of Income Information

	For the Year Ended December 31, 2019	
	Guarantor	Issuer
	(In thousands)	
Equity earnings in affiliates	\$ 362,143	\$ —
Total revenues	366,243	142,754
Income (loss) before unconsolidated entities, real estate dispositions, income taxes and noncontrolling interests	432,020	(246,929)
Net income (loss)	433,016	(246,841)
Net income (loss) attributable to common stockholders	433,016	(246,841)

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The following discussion of our exposure to various market risks contains forward-looking statements that involve risks and uncertainties. These projected results have been prepared utilizing certain assumptions considered reasonable in light of information currently available to us. Nevertheless, because of the inherent unpredictability of interest rates and other factors, actual results could differ materially from those projected in such forward-looking information.

We are exposed to market risk related to changes in interest rates with respect to borrowings under our unsecured revolving credit facility and our unsecured term loans, certain of our mortgage loans that are floating rate obligations, mortgage loans receivable that bear interest at floating rates and available for sale securities. These market risks result primarily from changes in LIBOR rates or prime rates. To manage these risks, we continuously monitor our level of floating rate debt with respect to total debt and other factors, including our assessment of current and future economic conditions.

As of June 30, 2020 and December 31, 2019, the fair value of our secured and non-mortgage loans receivable, based on our estimates of currently prevailing rates for comparable loans, was \$544.4 million and \$710.5 million, respectively.

The fair value of our fixed and variable rate debt is based on current interest rates at which we could obtain similar borrowings. For fixed rate debt, interest rate fluctuations generally affect the fair value, but not our earnings or cash flows. Therefore, interest rate risk does not have a significant impact on our fixed rate debt obligations until their maturity or earlier prepayment and refinancing. If interest rates have risen at the time we seek to refinance our fixed rate debt, whether at maturity or otherwise, our future earnings and cash flows could be adversely affected by additional borrowing costs. Conversely, lower interest rates at the time of refinancing may reduce our overall borrowing costs.

To highlight the sensitivity of our fixed rate debt to changes in interest rates, the following summary shows the effects of a hypothetical instantaneous change of 100 basis points in interest rates:

	As of June 30, 2020		As of December 31, 2019	
	(In thousands)			
Gross book value	\$ 10,838,551	\$	10,270,402	\$
Fair value	11,314,953		10,784,441	
Fair value reflecting change in interest rates:				
-100 basis points	11,974,871		11,438,507	
+100 basis points	10,726,942		10,196,943	

The change in our fixed rate debt from December 31, 2019 to June 30, 2020 was due primarily to the issuance of senior notes in 2020.

The table below sets forth certain information with respect to our debt, excluding premiums and discounts.

	As of June 30, 2020	As of December 31, 2019	As of June 30, 2019
	(Dollars in thousands)		
<b>Balance:</b>			
Fixed rate:			
Senior notes	\$ 9,038,264	\$ 8,584,056	\$ 8,422,854
Unsecured term loans	200,000	200,000	200,000
Secured revolving construction credit facility	157,156	160,492	123,223
Mortgage loans and other	1,443,131	1,325,854	744,665
Variable rate:			
Senior notes	221,027	231,018	—
Unsecured revolving credit facility	587,206	120,787	227,323
Unsecured term loans	368,378	385,030	—
Commercial paper notes	—	567,450	270,000
Mortgage loans and other	613,155	671,115	358,838
Total	<u>\$ 12,628,317</u>	<u>\$ 12,245,802</u>	<u>\$ 10,346,903</u>
<b>Percentage of total debt:</b>			
Fixed rate:			
Senior notes	71.6 %	70.1 %	81.4 %
Unsecured term loans	1.6	1.6	1.9
Secured revolving construction credit facility	1.2	1.3	1.2
Mortgage loans and other	11.4	10.8	7.2
Variable rate:			
Senior notes	1.8	1.9	—
Unsecured revolving credit facility	4.6	1.0	2.2
Unsecured term loans	2.9	3.1	—
Commercial paper notes	—	4.7	2.6
Mortgage loans and other	4.9	5.5	3.5
Total	<u>100.0 %</u>	<u>100.0 %</u>	<u>100.0 %</u>
<b>Weighted average interest rate at end of period:</b>			
Fixed rate:			
Senior notes	3.7 %	3.7 %	3.8 %
Unsecured term loans	2.0	2.0	2.0
Secured revolving construction credit facility	4.5	4.5	4.5
Mortgage loans and other	3.7	3.7	4.4
Variable rate:			
Senior notes	1.2	2.5	—
Unsecured revolving credit facility	1.0	2.4	3.0
Unsecured term loans	1.4	2.9	—
Commercial paper notes	—	2.0	2.6
Mortgage loans and other	2.0	3.4	3.4
Total	3.4	3.5	3.7

The variable rate debt in the table above reflects, in part, the effect of \$147.5 million notional amount of interest rate swaps with maturities ranging from March 2022 to May 2022, in each case that effectively convert fixed rate debt to variable rate debt. In addition, the fixed rate debt in the table above reflects, in part, the effect of \$507.3 million and C\$147.3 million notional amount of interest rate swaps with maturities ranging from August 2020 to December 2029 in each case that effectively convert variable rate debt to fixed rate debt.

The decrease in our outstanding variable rate debt at June 30, 2020 compared to December 31, 2019 is primarily attributable to by repayments of our commercial paper program, partially offset by borrowings under our unsecured revolving credit facility.

Assuming a 100 basis point increase in the weighted average interest rate related to our variable rate debt and assuming no change in our variable rate debt outstanding as of June 30, 2020, interest expense on an annualized basis would increase by approximately \$17.0 million, or \$0.05 per diluted common share.

As of June 30, 2020 and December 31, 2019, our joint venture partners' aggregate share of total debt was \$257.0 million and \$228.2 million, respectively, with respect to certain properties we owned through consolidated joint ventures. Total debt does not include our portion of debt related to investments in unconsolidated entities, which was \$116.7 million and \$60.6 million as of June 30, 2020 and December 31, 2019, respectively.

As a result of our Canadian and United Kingdom operations, we are subject to fluctuations in certain foreign currency exchange rates that may, from time to time, affect our financial condition and operating performance. Based solely on our results for the six months ended June 30, 2020 (including the impact of existing hedging arrangements), if the value of the U.S. dollar relative to the British pound and Canadian dollar were to increase or decrease by one standard deviation compared to the average exchange rate during the year, our normalized FFO per share for the three and six months ended June 30, 2020 would decrease or increase, as applicable, by less than \$0.01 per share or 1%. We will continue to mitigate these risks through a layered approach to hedging looking out for the next year and continual assessment of our foreign operational capital structure. Nevertheless, we cannot assure you that any such fluctuations will not have an effect on our earnings.

#### **ITEM 4. CONTROLS AND PROCEDURES**

##### **Evaluation of Disclosure Controls and Procedures**

As required by Rules 13a-15(b) and 15d-15(b) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures as of June 30, 2020. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) were effective as of June 30, 2020, at the reasonable assurance level.

##### **Internal Control Over Financial Reporting**

There have been no changes in our internal controls over financial reporting during the second quarter of 2020 (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II—OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

The information contained in “Note 11 - Litigation” of the Notes to Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q is incorporated by reference into this Item 1. Except as set forth therein, there have been no new material legal proceedings and no material developments in the legal proceedings reported in our Annual Report on Form 10-K for the year ended December 31, 2019.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

#### Issuer Purchases of Equity Securities

We do not have a publicly announced repurchase plan or program in effect. The table below summarizes other repurchases of our common stock made during the quarter ended June 30, 2020.

	Number of Shares Repurchased <sup>(1)</sup>	Average Price Per Share
April 1 through April 30	1,803	\$ 31.97
May 1 through May 31	—	—
June 1 through June 30	4,517	35.51

<sup>(1)</sup> Repurchases represent shares withheld to pay taxes on the vesting of restricted stock granted to employees under our 2006 Incentive Plan or 2012 Incentive Plan or restricted stock units granted to employees under the Nationwide Health Properties, Inc. (“NHP”) 2005 Performance Incentive Plan and assumed by us in connection with our acquisition of NHP. The value of the shares withheld is the closing price of our common stock on the date the vesting or exercise occurred (or, if not a trading day, the immediately preceding trading day) or the fair market value of our common stock at the time of exercise, as the case may be.

### ITEM 5. OTHER INFORMATION

Not applicable.

**ITEM 6. EXHIBITS**

The exhibits required by Item 601 of Regulation S-K which are filed with this report are listed below.

<b>Exhibit Number</b>	<b>Description of Document</b>	<b>Location of Document</b>
<a href="#">4.1</a>	Description of Securities	Filed herewith.
<a href="#">22</a>	List of Guarantors and Issuers of Guaranteed Securities	Filed herewith.
<a href="#">31.1</a>	Certification of Debra A. Cafaro, Chairman and Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.	Filed herewith.
<a href="#">31.2</a>	Certification of Robert F. Probst, Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.	Filed herewith.
<a href="#">32.1</a>	Certification of Debra A. Cafaro, Chairman and Chief Executive Officer, pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended, and 18 U.S.C. § 1350.	Filed herewith.
<a href="#">32.2</a>	Certification of Robert F. Probst, Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended, and 18 U.S.C. § 1350.	Filed herewith.
101.INS	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.	Filed herewith.
101.SCH	Inline XBRL Taxonomy Extension Schema Document	Filed herewith.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document	Filed herewith.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document	Filed herewith.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document	Filed herewith.
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document	Filed herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 7, 2020

VENTAS, INC.

By:

/s/ DEBRA A. CAFARO

Debra A. Cafaro  
Chairman and  
Chief Executive Officer

By:

/s/ ROBERT F. PROBST

Robert F. Probst  
Executive Vice President and  
Chief Financial Officer

**DESCRIPTION OF THE REGISTRANT'S SECURITIES  
REGISTERED PURSUANT TO SECTION 12 OF THE  
SECURITIES EXCHANGE ACT OF 1934**

*The following is a summary of the rights of Ventas, Inc.'s common stock, and of certain provisions of Ventas, Inc.'s Amended and Restated Certificate of Incorporation, as amended (the "Certificate of Incorporation"), and Ventas, Inc.'s Fifth Amended and Restated Bylaws, as amended (the "Bylaws"), and certain provisions of applicable law. The following description is only a summary and does not purport to be complete and is qualified by reference to the Certificate of Incorporation and the Bylaws, which are filed as exhibits to our Annual Report on Form 10-K for the year ended December 31, 2019. Unless the context requires otherwise, all references to "we", "us" and "our" in this section refer to Ventas, Inc.*

**General**

The Certificate of Incorporation authorizes Ventas, Inc. to issue up to 600,000,000 shares of its common stock, par value \$0.25 per share. As of August 4, 2020, 373,087,555 shares of Ventas, Inc. common stock were issued and outstanding.

All shares of common stock offered hereby, when issued, will be duly authorized, fully paid and nonassessable. Subject to the preferential rights of any other shares of capital stock and to certain provisions of the Certificate of Incorporation, holders of shares of Ventas, Inc. common stock are entitled to receive distributions if, as and when authorized and declared by Ventas, Inc.'s Board of Directors out of assets legally available therefor and to share ratably in our assets legally available for distribution to stockholders in the event of our liquidation, dissolution or winding-up after payment of, or adequate provision for, all of our known debts and liabilities. We currently expect to continue to make quarterly distributions, and from time to time we may make additional distributions.

Holders of shares of Ventas, Inc. common stock are entitled to one vote per share on all matters on which the holders of common stock are entitled to vote. Holders of shares of Ventas, Inc. common stock have no conversion, sinking fund, redemption or preemptive rights. Subject to certain provisions of the Certificate of Incorporation, shares of Ventas, Inc. common stock have equal distribution, liquidation and other rights.

**Restrictions on Ownership and Transfer**

In order to preserve its ability to maintain its REIT status, Ventas, Inc.'s Certificate of Incorporation provides that if a person acquires beneficial ownership of more than 9%, in number or value, of the outstanding shares of Ventas, Inc. common stock, the shares that are beneficially owned in excess of such 9% limit are considered to be "excess shares." Excess shares are automatically deemed transferred to a trust for the benefit of a charitable institution or other qualifying organization selected by Ventas, Inc.'s Board of Directors. The trust is entitled to all dividends with respect to the excess shares and the trustee may exercise all voting power over the excess shares. Ventas, Inc. has the right to buy the excess shares for a purchase price equal to the lesser of (1) the price per share in the transaction that created the excess shares, or (2) the market price on the date Ventas, Inc. buys the shares, and Ventas, Inc. may defer payment of the purchase price for up to five years. If Ventas, Inc. does not purchase the excess shares, the trustee of the trust is required to transfer the excess shares at the direction of Ventas, Inc.'s Board of Directors. The owner of the excess shares is entitled to receive the lesser of the proceeds from the sale of the excess shares or the original purchase price for such excess shares, and any additional amounts are payable to the beneficiary of the trust. Ventas, Inc.'s Board of Directors may grant waivers from the excess share limitations.

**List of Guarantors and Issuers of Guaranteed Securities**

As of June 30, 2020, Ventas, Inc. is the guarantor of the outstanding guaranteed debt securities of its subsidiaries, as listed below.

<b>Debt Instrument</b>	<b>Issuer</b>
Floating Rate Senior Notes, Series F due 2021	Ventas Canada Finance Limited
3.25% Senior Notes due 2022	Ventas Realty, Limited Partnership and Ventas Capital Corporation
3.30% Senior Notes, Series C due 2022	Ventas Canada Finance Limited
3.125% Senior Notes due 2023	Ventas Realty, Limited Partnership
3.10% Senior Notes due 2023	Ventas Realty, Limited Partnership
2.55% Senior Notes, Series D due 2023	Ventas Canada Finance Limited
3.50% Senior Notes due 2024	Ventas Realty, Limited Partnership
3.75% Senior Notes due 2024	Ventas Realty, Limited Partnership
4.125% Senior Notes, Series B due 2024	Ventas Canada Finance Limited
2.80% Senior Notes, Series E due 2024	Ventas Canada Finance Limited
3.50% Senior Notes due 2025	Ventas Realty, Limited Partnership
2.65% Senior Notes due 2025	Ventas Realty, Limited Partnership
4.125% Senior Notes due 2026	Ventas Realty, Limited Partnership
3.25% Senior Notes due 2026	Ventas Realty, Limited Partnership
3.85% Senior Notes due 2027	Ventas Realty, Limited Partnership
4.00% Senior Notes due 2028	Ventas Realty, Limited Partnership
4.40% Senior Notes due 2029	Ventas Realty, Limited Partnership
3.00% Senior Notes due 2030	Ventas Realty, Limited Partnership
4.75% Senior Notes due 2030	Ventas Realty, Limited Partnership
5.70% Senior Notes due 2043	Ventas Realty, Limited Partnership
4.375% Senior Notes due 2045	Ventas Realty, Limited Partnership
4.875% Senior Notes due 2049	Ventas Realty, Limited Partnership

I, Debra A. Cafaro, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Ventas, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report, any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting, which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2020

/s/ DEBRA A. CAFARO

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Debra A. Cafaro  
*Chairman and Chief Executive Officer*

I, Robert F. Probst, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Ventas, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report, any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting, which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2020

/s/ ROBERT F. PROBST

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Robert F. Probst  
*Executive Vice President and Chief Financial Officer*

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of Ventas, Inc. (the "Company") for the period ended June 30, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Debra A. Cafaro, Chairman and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 7, 2020

/s/ DEBRA A. CAFARO

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Debra A. Cafaro  
*Chairman and Chief Executive Officer*

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of Ventas, Inc. (the "Company") for the period ended June 30, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Robert F. Probst, Executive Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 7, 2020

/s/ ROBERT F. PROBST

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Robert F. Probst  
*Executive Vice President and Chief Financial Officer*

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.