



# SEC Reg. G Compliance - Non-GAAP Financial Measures

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# Funds From Operations (FFO) and Funds Available for Distribution (FAD) Reconciliation

(dollars in thousands, except per share amounts)

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	2016				2017			YOY Growth
	Q2	Q3	Q4	FY	Q1	Q2	YTD	'16-'17
<b>Income from continuing operations</b>	\$ 137,849	\$ 150,446	\$ 142,575	\$ 554,209	\$ 155,912	\$ 152,272	\$ 308,184	10 %
<b>Income from continuing operations per share</b>	\$ 0.40	\$ 0.42	\$ 0.40	\$ 1.59	\$ 0.44	\$ 0.42	\$ 0.86	5 %
Discontinued operations	(148)	(118)	(167)	(922)	(53)	(23)	(76)	
Gain (loss) on real estate dispositions	5,739	(144)	66,424	98,203	43,289	719	44,008	
Net income	143,440	150,184	208,832	651,490	199,148	152,968	352,116	
Net income attributable to noncontrolling interests	278	732	1,195	2,259	1,021	1,137	2,158	
<b>Net income attributable to common stockholders</b>	\$ 143,162	\$ 149,452	\$ 207,637	\$ 649,231	\$ 198,127	\$ 151,831	\$ 349,958	6 %
<b>Net income attributable to common stockholders per share</b>	\$ 0.42	\$ 0.42	\$ 0.58	\$ 1.86	\$ 0.55	\$ 0.42	\$ 0.98	0 %
Adjustments:								
Depreciation and amortization on real estate assets	220,346	206,560	230,353	891,985	215,961	222,347	438,308	
Depreciation on real estate assets related to noncontrolling interests	(1,814)	(1,865)	(2,031)	(7,785)	(1,995)	(1,817)	(3,812)	
Depreciation on real estate assets related to unconsolidated entities	1,220	1,113	1,432	5,754	1,187	1,458	2,645	
Gain on re-measurement of equity interest upon acquisition, net	—	—	—	—	(3,027)	—	(3,027)	
(Gain) loss on real estate dispositions	(5,739)	144	(66,424)	(98,203)	(43,289)	(719)	(44,008)	
Loss (gain) on real estate dispositions related to unconsolidated entities	41	—	56	(439)	23	(82)	(59)	
Discontinued operations:								
Loss on real estate dispositions	1	—	—	1	—	—	—	
Subtotal: FFO add-backs	214,055	205,952	163,386	791,313	168,860	221,187	390,047	
<b>Subtotal: FFO add-backs per share</b>	\$ 0.62	\$ 0.58	\$ 0.46	\$ 2.27	\$ 0.47	\$ 0.62	\$ 1.09	
<b>FFO (NAREIT) attributable to common stockholders</b>	\$ 357,217	\$ 355,404	\$ 371,023	\$ 1,440,544	\$ 366,987	\$ 373,018	\$ 740,005	4 %
<b>FFO (NAREIT) attributable to common stockholders per share</b>	\$ 1.04	\$ 1.00	\$ 1.04	\$ 4.13	\$ 1.03	\$ 1.04	\$ 2.07	0 %
Adjustments:								
Change in fair value of financial instruments	(7)	14	134	62	23	(153)	(130)	
Non-cash income tax benefit	(12,286)	(9,389)	(3,395)	(34,227)	(4,145)	(2,959)	(7,104)	
Loss (gain) on extinguishment of debt, net	2,468	383	(386)	2,779	403	47	450	
(Gain) loss on non-real estate dispositions related to unconsolidated entities	(585)	28	—	(557)	4	(16)	(12)	
Merger-related expenses, deal costs and re-audit costs	8,550	16,965	(479)	28,290	3,129	7,036	10,165	
Amortization of other intangibles	438	438	438	1,752	438	365	803	
Unusual items related to unconsolidated entities	—	—	—	—	212	280	492	
Non-cash impact of changes to equity plan	—	—	—	—	999	1,711	2,710	
Subtotal: normalized FFO add-backs	(1,422)	8,439	(3,688)	(1,901)	1,063	6,311	7,374	
<b>Subtotal: normalized FFO add-backs per share</b>	\$ (0.00)	\$ 0.02	\$ (0.01)	\$ (0.01)	\$ 0.00	\$ 0.02	\$ 0.02	
<b>Normalized FFO attributable to common stockholders</b>	\$ 355,795	\$ 363,843	\$ 367,335	\$ 1,438,643	\$ 368,050	\$ 379,329	\$ 747,379	7 %
<b>Normalized FFO attributable to common stockholders per share</b>	\$ 1.04	\$ 1.03	\$ 1.03	\$ 4.13	\$ 1.03	\$ 1.06	\$ 2.09	2 %
Non-cash items included in normalized FFO:								
Amortization of deferred revenue and lease intangibles, net	(5,053)	(5,217)	(5,029)	(20,336)	(5,015)	(5,834)	(10,849)	
Other non-cash amortization, including fair market value of debt	2,241	2,487	3,183	10,357	2,460	4,124	6,584	
Stock-based compensation	5,008	5,848	5,073	20,958	5,702	4,984	10,686	
Straight-lining of rental income, net	(5,581)	(5,960)	(6,602)	(27,988)	(5,377)	(5,778)	(11,155)	
Subtotal: non-cash items included in normalized FFO	(3,385)	(2,842)	(3,375)	(17,009)	(2,230)	(2,504)	(4,734)	
Capital expenditures	(25,103)	(29,991)	(44,540)	(124,621)	(24,919)	(33,148)	(58,067)	
<b>Normalized FAD attributable to common stockholders</b>	\$ 327,307	\$ 331,010	\$ 319,420	\$ 1,297,013	\$ 340,901	\$ 343,677	\$ 684,578	5 %
Merger-related expenses, deal costs and re-audit costs	(8,550)	(16,965)	479	(28,290)	(3,129)	(7,036)	(10,165)	
Unusual items related to unconsolidated entities	—	—	—	—	(212)	(280)	(492)	
<b>FAD attributable to common stockholders</b>	\$ 318,757	\$ 314,045	\$ 319,899	\$ 1,268,723	\$ 337,560	\$ 336,361	\$ 673,921	6 %
Weighted average diluted shares	342,571	354,186	357,435	348,390	357,572	358,311	357,919	

NOTE: Per share amounts may not add due to rounding. Per share quarterly amounts may not add to annual per share amounts due to material changes in the Company's weighted average diluted share count, if any.

Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. However, since real estate values historically have risen or fallen with market conditions, many industry investors deem presentations of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. For that reason, the Company considers FFO, normalized FFO, FAD and normalized FAD to be appropriate supplemental measures of operating performance of an equity REIT. In particular, the Company believes that normalized FFO is useful because it allows investors, analysts and Company management to compare the Company's operating performance to the operating performance of other real estate companies and between periods on a consistent basis without having to account for differences caused by non-recurring items and other non-operational events such as transactions and litigation. In some cases, the Company provides information about identified non-cash components of FFO and normalized FFO because it allows investors, analysts and Company management to assess the impact of those items on the Company's financial results.

The Company uses the National Association of Real Estate Investment Trusts ("NAREIT") definition of FFO. NAREIT defines FFO as net income attributable to common stockholders (computed in accordance with GAAP) excluding gains or losses from sales of real estate property, including gains or losses on re-measurement of equity method investments, and impairment write-downs of depreciable real estate, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect FFO on the same basis. The Company defines normalized FFO as FFO excluding the following income and expense items (which may be recurring in nature): (a) merger-related costs and expenses, including amortization of intangibles, transition and integration expenses, and deal costs and expenses, including expenses and recoveries relating to acquisition lawsuits; (b) the impact of any expenses related to asset impairment and valuation allowances, the write-off of unamortized deferred financing fees, or additional costs, expenses, discounts, make-whole payments, penalties or premiums incurred as a result of early retirement or payment of the Company's debt; (c) the non-cash effect of income tax benefits or expenses, the non-cash impact of changes to the Company's executive equity compensation plan and derivative transactions that have non-cash mark-to-market impacts on the Company's income statement; (d) the financial impact of contingent consideration, severance-related costs and charitable donations made to the Ventas Charitable Foundation; (e) gains and losses for non-operational foreign currency hedge agreements and changes in the fair value of financial instruments; (f) gains and losses on non-real estate dispositions and other unusual items related to unconsolidated entities; and (g) expenses related to the re-audit and re-review in 2014 of the Company's historical financial statements and related matters. Normalized FAD represents normalized FFO excluding non-cash components, which include straight-line rental adjustments, and deducting capital expenditures, including tenant allowances and leasing commissions. FAD represents normalized FAD after subtracting merger-related expenses, deal costs and re-audit costs and unusual items related to unconsolidated entities.

FFO, normalized FFO, FAD and normalized FAD presented herein may not be comparable to those presented by other real estate companies due to the fact that not all real estate companies use the same definitions. FFO, normalized FFO, FAD and normalized FAD should not be considered as alternatives to net income or income from continuing operations (both determined in accordance with GAAP) as indicators of the Company's financial performance or as alternatives to cash flow from operating activities (determined in accordance with GAAP) as measures of the Company's liquidity, nor are they necessarily indicative of sufficient cash flow to fund all of the Company's needs. The Company believes that income from continuing operations is the most comparable GAAP measure because it provides insight into the Company's continuing operations. The Company believes that in order to facilitate a clear understanding of the consolidated historical operating results of the Company, FFO, normalized FFO, FAD and normalized FAD should be examined in conjunction with net income and income from continuing operations as presented elsewhere herein.

**2017 Guidance**<sup>1,2</sup> **Income from Continuing Operations, FFO & FAD Guidance**  
**Attributable to Common Stockholders**  
(in millions, except per share amounts)

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	Tentative / Preliminary and Subject to Change			
	FY2017 - Guidance		2017 - Per Share	
	Low	High	Low	High
<b>Income from Continuing Operations</b>	<b>\$ 618</b>	<b>\$ 637</b>	<b>\$ 1.72</b>	<b>\$ 1.78</b>
Gain on Real Estate Dispositions	683	713	1.90	1.99
Other Adjustments <sup>3</sup>	(4)	(5)	(0.01)	(0.01)
<b>Net Income Attributable to Common Stockholders</b>	<b>\$ 1,297</b>	<b>\$ 1,345</b>	<b>\$ 3.61</b>	<b>\$ 3.75</b>
Depreciation and Amortization Adjustments	860	874	2.40	2.44
Gain on Real Estate Dispositions	(683)	(713)	(1.90)	(1.99)
Other Adjustments <sup>3</sup>	(4)	(4)	(0.01)	(0.01)
<b>FFO (NAREIT) Attributable to Common Stockholders</b>	<b>\$ 1,470</b>	<b>\$ 1,502</b>	<b>\$ 4.10</b>	<b>\$ 4.19</b>
Merger-Related Expenses, Deal Costs and Re-Audit Costs	13	10	0.03	0.03
Other Adjustments <sup>3</sup>	(4)	(12)	(0.01)	(0.03)
<b>Normalized FFO Attributable to Common Stockholders</b>	<b>\$ 1,479</b>	<b>\$ 1,500</b>	<b>\$ 4.12</b>	<b>\$ 4.18</b>
<i>% Year-Over-Year Growth</i>			<i>0%</i>	<i>1%</i>
Non-Cash Items Included in Normalized FFO	(5)	(8)		
Capital Expenditures	(128)	(137)		
<b>Normalized FAD Attributable to Common Stockholders</b>	<b>\$ 1,346</b>	<b>\$ 1,355</b>		
Merger-Related Expense, Deal Costs and Re-Audit Costs	(13)	(10)		
Other Adjustments <sup>3</sup>	(4)	(3)		
<b>FAD Attributable to Common Stockholders</b>	<b>\$ 1,329</b>	<b>\$ 1,342</b>		
Weighted Average Diluted Shares (in millions)	359	359		

<sup>1</sup> The Company's guidance constitutes forward-looking statements within the meaning of the federal securities laws and is based on a number of assumptions that are subject to change and many of which are outside the control of the Company. Actual results may differ materially from the Company's expectations depending on factors discussed in the Company's filings with the Securities and Exchange Commission.

<sup>2</sup> Totals and per share amounts may not add due to rounding. Per share quarterly amounts may not add to annual per share amounts due to changes in the Company's weighted average diluted share count, if any.

<sup>3</sup> See page 2 for detailed breakout of "Other Adjustments" for each respective category.

# Normalized Funds from Operations (FFO)

(in thousands, except per share amounts)

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	For the Six Months Ended June 30,	
	2017	2016
<b>Income from continuing operations</b>	<b>\$ 308,184</b>	<b>\$ 261,188</b>
Discontinued operations	(76)	(637)
Gain on real estate dispositions	44,008	31,923
Net income	352,116	292,474
Net income attributable to noncontrolling interests	2,158	332
<b>Net income attributable to common stockholders</b>	<b>349,958</b>	<b>292,142</b>
Adjustments:		
Depreciation and amortization on real estate assets	438,308	455,072
Depreciation on real estate assets related to noncontrolling interests	(3,812)	(3,889)
Depreciation on real estate assets related to unconsolidated entities	2,645	3,209
Gain on re-measurement of equity interest upon acquisition, net	(3,027)	—
Gain on real estate dispositions	(44,008)	(31,923)
Gain on real estate dispositions related to unconsolidated entities	(59)	(495)
Discontinued operations:		
Loss on real estate dispositions	—	1
<b>FFO (NAREIT) attributable to common stockholders</b>	<b>740,005</b>	<b>714,117</b>
Change in fair value of financial instruments	(130)	(86)
Non-cash income tax benefit	(7,104)	(21,443)
Loss on extinguishment of debt, net	450	2,782
Gain on non-real estate dispositions related to unconsolidated entities	(12)	(585)
Merger-related expenses, deal costs and re-audit costs	10,165	11,804
Amortization of other intangibles	803	876
Unusual items related to unconsolidated entities	492	—
Non-cash impact of changes to equity plan	2,710	—
<b>Normalized FFO attributable to common stockholders</b>	<b>\$ 747,379</b>	<b>\$ 707,465</b>
Per diluted share <sup>1</sup> :		
<b>Income from continuing operations</b>	<b>\$ 0.86</b>	<b>\$ 0.77</b>
Discontinued operations	(0.00)	(0.00)
Gain on real estate dispositions	0.12	0.09
Net income	0.98	0.86
Net income attributable to noncontrolling interests	0.01	0.00
<b>Net income attributable to common stockholders</b>	<b>0.98</b>	<b>0.86</b>
Adjustments:		
Depreciation and amortization on real estate assets	1.22	1.34
Depreciation on real estate assets related to noncontrolling interests	(0.01)	(0.01)
Depreciation on real estate assets related to unconsolidated entities	0.01	0.01
Gain on re-measurement of equity interest upon acquisition, net	(0.01)	—
Gain on real estate dispositions	(0.12)	(0.09)
Gain on real estate dispositions related to unconsolidated entities	(0.00)	(0.00)
Discontinued operations:		
Loss on real estate dispositions	—	0.00
<b>FFO (NAREIT) attributable to common stockholders</b>	<b>2.07</b>	<b>2.10</b>
Change in fair value of financial instruments	(0.00)	(0.00)
Non-cash income tax benefit	(0.02)	(0.06)
Loss on extinguishment of debt, net	0.00	0.01
Gain on non-real estate dispositions related to unconsolidated entities	(0.00)	(0.00)
Merger-related expenses, deal costs and re-audit costs	0.03	0.03
Amortization of other intangibles	0.00	0.00
Unusual items related to unconsolidated entities	0.00	—
Non-cash impact of changes to equity plan	0.01	—
<b>Normalized FFO attributable to common stockholders</b>	<b>\$ 2.09</b>	<b>\$ 2.08</b>

<sup>1</sup> Per share amounts may not add due to rounding.

# Adjusted Pro Forma<sup>1</sup> EBITDA and Net Debt to Adjusted Pro Forma<sup>1</sup> EBITDA (dollars in thousands)

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	For the Three Months Ended	
	June 30, 2017	March 31, 2017
<b>Income from continuing operations</b>	<b>\$ 152,272</b>	<b>\$ 155,912</b>
Discontinued operations	(23)	(53)
Gain on real estate dispositions	719	43,289
Net income	152,968	199,148
Net income attributable to noncontrolling interests	1,137	1,021
<b>Net income attributable to common stockholders</b>	<b>151,831</b>	<b>198,127</b>
Adjustments:		
Interest	113,572	108,804
Loss on extinguishment of debt, net	36	309
Taxes (including tax amounts in general, administrative and professional fees)	(1,272)	(2,228)
Depreciation and amortization	224,108	217,783
Non-cash stock-based compensation expense	6,695	6,701
Merger-related expenses, deal costs and re-audit costs	6,543	2,366
Net income (loss) attributable to noncontrolling interests, net of consolidated joint venture partners' share of EBITDA	(3,144)	(3,366)
(Income) loss from unconsolidated entities, net of Ventas share of EBITDA from unconsolidated entities	7,685	6,445
Gain on real estate dispositions	(719)	(43,289)
Unrealized foreign currency gains	(297)	(812)
Change in fair value of financial instruments	(159)	11
Gain on re-measurement of equity interest upon acquisition, net	—	(3,027)
Adjusted EBITDA	504,879	487,824
Pro forma adjustments for current period activity	2,186	14,020
<b>Adjusted Pro Forma EBITDA</b>	<b>\$ 507,065</b>	<b>\$ 501,844</b>
<b>Adjusted Pro Forma EBITDA annualized</b>	<b>\$ 2,028,260</b>	<b>\$ 2,007,376</b>
	<b>As of</b>	<b>As of</b>
	<b>June 30, 2017</b>	<b>March 31, 2017</b>
Total debt	\$ 11,907,997	\$ 11,943,733
Cash	(103,353)	(91,284)
Restricted cash pertaining to debt	(28,451)	(26,102)
Consolidated joint venture partners' share of debt	(75,211)	(72,401)
Ventas share of debt from unconsolidated entities	89,578	88,451
<b>Net debt</b>	<b>\$ 11,790,560</b>	<b>\$ 11,842,397</b>
<b>Net debt to Adjusted Pro Forma EBITDA</b>	<b>5.8x</b>	<b>5.9x</b>

<sup>1</sup> The following table illustrates net debt to pro forma earnings, which includes amounts in discontinued operations, before interest, taxes, depreciation and amortization (including non-cash stock-based compensation expense), excluding gains or losses on extinguishment of debt, consolidated joint venture partners' share of EBITDA, merger-related expenses and deal costs, expenses related to the re-audit and re-review in 2014 of the Company's historical financial statements, net gains or losses on real estate activity, gains or losses on re-measurement of equity interest upon acquisition, changes in the fair value of financial instruments and unrealized foreign currency gains or losses, and including the Company's share of EBITDA from unconsolidated entities and adjustments for other immaterial or identified items ("Adjusted EBITDA").

The following information considers the pro forma effect on Adjusted EBITDA of the Company's activity during the three months ended June 30, 2017 and March 31, 2017, as if the transactions had been consummated as of the beginning of the periods ("Adjusted Pro Forma EBITDA").

The Company believes that net debt, Adjusted Pro Forma EBITDA and net debt to Adjusted Pro Forma EBITDA are useful to investors, analysts and Company management because they allow the comparison of the Company's credit strength between periods and to other real estate companies without the effect of items that by their nature are not comparable from period to period and tend to obscure the Company's actual credit quality.

The Company considers NOI and same-store cash NOI as important supplemental measures because they allow investors, analysts and the Company's management to assess its unlevered property-level operating results and to compare its operating results with those of other real estate companies and between periods on a consistent basis. The Company defines NOI as total revenues, less interest and other income, property-level operating expenses and office building services costs. In the case of NOI, cash receipts may differ due to straight-line recognition of certain rental income and the application of other GAAP policies. The Company believes that income from continuing operations is the most comparable GAAP measure for both NOI and same-store cash NOI because it provides insight into the Company's continuing operations. The Company defines same-store as properties owned, consolidated, operational and reported under a consistent business model for the full period in both comparison periods, and excluding assets intended for disposition and for SHOP, those properties that transitioned operators after the start of the prior comparison period. To normalize for exchange rate movements, all same-store cash NOI measures assume constant exchange rates across comparable periods, using the following methodology: the current period's results are shown in actual reported USD, while prior comparison period's results are adjusted and converted to USD based on the average exchange rate for the current period.

# Same-Store Cash NOI by Segment

(dollars in thousands) (continued)

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	Triple-Net Leased Properties	Senior Living Operations	Office Operations	All Other	Total
<b>For the Three Months Ended June 30, 2017</b>					
Income from continuing operations					\$ 152,272
Adjustments:					
Interest and other income					(202)
Interest					113,572
Depreciation and amortization					224,108
General, administrative and professional fees					33,282
Loss on extinguishment of debt, net					36
Merger-related expenses and deal costs					6,043
Other					1,848
Loss from unconsolidated entities					106
Income tax benefit					(2,159)
Reported Segment NOI	\$ 214,383	\$ 151,618	\$ 130,331	\$ 32,574	528,906
Adjustments:					
Normalizing adjustment for technology costs	—	1,449	—	—	1,449
NOI not included in same-store	(19,664)	(9,769)	(30,056)	—	(59,489)
Straight-lining of rental income	(1,143)	—	(4,635)	—	(5,778)
Non-cash rental income	(4,842)	—	(160)	—	(5,002)
Non-segment NOI	—	—	—	(32,574)	(32,574)
NOI impact from change in FX	—	—	—	—	—
	<u>(25,649)</u>	<u>(8,320)</u>	<u>(34,851)</u>	<u>(32,574)</u>	<u>(101,394)</u>
Same-Store cash NOI (Constant Currency)	<u>\$ 188,734</u>	<u>\$ 143,298</u>	<u>\$ 95,480</u>	<u>\$ —</u>	<u>\$ 427,512</u>
Percentage increase	<u>2.0%</u>	<u>0.4%</u>	<u>2.2%</u>		<u>1.5%</u>
<b>For the Three Months Ended June 30, 2016</b>					
Income from continuing operations					\$ 137,849
Adjustments:					
Interest and other income					(111)
Interest					103,665
Depreciation and amortization					221,961
General, administrative and professional fees					32,094
Loss on extinguishment of debt, net					2,468
Merger-related expenses and deal costs					7,224
Other					2,303
Income from unconsolidated entities					(1,418)
Income tax benefit					(11,549)
Reported Segment NOI	\$ 211,350	\$ 156,448	\$ 101,638	\$ 25,050	494,486
Adjustments:					
Modification fee	2,720	—	—	—	2,720
NOI not included in same-store	(20,324)	(13,026)	(6,216)	—	(39,566)
Straight-lining of rental income	(2,833)	—	(2,836)	—	(5,669)
Non-cash rental income	(5,200)	—	817	—	(4,383)
Non-segment NOI	—	—	—	(25,050)	(25,050)
NOI impact from change in FX	(605)	(670)	—	—	(1,275)
	<u>(26,242)</u>	<u>(13,696)</u>	<u>(8,235)</u>	<u>(25,050)</u>	<u>(73,223)</u>
Same-Store cash NOI (Constant Currency)	<u>\$ 185,108</u>	<u>\$ 142,752</u>	<u>\$ 93,403</u>	<u>\$ —</u>	<u>\$ 421,263</u>



# Same-Store Cash NOI Guidance <sup>1,2,3</sup> (dollars in millions) (continued)

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	FY2017 - Guidance				
	Tentative / Preliminary and Subject to Change				
	NNN	SHOP	Office	Non-Segment	Total
<b>High End</b>					
<b>Income from Continuing Operations</b>					\$ 637
Depreciation and Amortization <sup>4</sup>					883
Interest Expense, G&A, Other Income & Expenses <sup>5</sup>					574
<b>Reported Segment NOI</b>	\$ 863	\$ 595	\$ 524	\$ 116	2,094
Normalizing Adjustment for Technology Costs <sup>6</sup>	—	3	—	—	3
Non-Cash and Non-Same-Store Adjustments	(104)	(31)	(141)	(116)	(390)
<b>Same-Store Cash NOI</b>	<b>759</b>	<b>567</b>	<b>383</b>	<b>—</b>	<b>1,707</b>
<b>Percentage Increase</b>	<b>3.5%</b>	<b>2.0%</b>	<b>2.0%</b>	<b>NM</b>	<b>2.5%</b>
Modification Fees	—	—	—	—	—
<b>Adjusted Same-Store Cash NOI</b>	<b>\$ 759</b>	<b>\$ 567</b>	<b>\$ 383</b>	<b>\$ —</b>	<b>\$ 1,707</b>
<b>Adjusted Percentage Increase</b>	<b>3.9%</b>	<b>2.0%</b>	<b>2.0%</b>	<b>NM</b>	<b>2.7%</b>
<b>Low End</b>					
<b>Income from Continuing Operations</b>					\$ 618
Depreciation and Amortization <sup>4</sup>					869
Interest Expense, G&A, Other Income & Expenses <sup>5</sup>					574
<b>Reported Segment NOI</b>	\$ 840	\$ 583	\$ 520	\$ 116	2,061
Normalizing Adjustment for Technology Costs <sup>6</sup>	—	3	—	—	3
Non-Cash and Non-Same-Store Adjustments	(89)	(30)	(140)	(116)	(374)
<b>Same-Store Cash NOI</b>	<b>751</b>	<b>556</b>	<b>380</b>	<b>—</b>	<b>1,690</b>
<b>Percentage Increase</b>	<b>2.5%</b>	<b>0.0%</b>	<b>1.0%</b>	<b>NM</b>	<b>1.5%</b>
Modification Fees	—	—	—	—	—
<b>Adjusted Same-Store Cash NOI</b>	<b>\$ 751</b>	<b>\$ 556</b>	<b>\$ 380</b>	<b>\$ —</b>	<b>\$ 1,690</b>
<b>Adjusted Percentage Increase</b>	<b>2.9%</b>	<b>0.0%</b>	<b>1.0%</b>	<b>NM</b>	<b>1.7%</b>
<b>Prior Year</b>					
<b>Income from Continuing Operations</b>					\$ 554
Depreciation and Amortization <sup>4</sup>					899
Interest Expense, G&A, Other Income & Expenses <sup>5</sup>					548
<b>Reported Segment NOI</b>	\$ 851	\$ 604	\$ 444	\$ 102	2,001
Modification Fees	3	—	—	—	3
Non-Cash and Non-Same-Store Adjustments	(120)	(49)	(68)	(102)	(339)
NOI Impact from Change in FX	(1)	1	—	—	—
<b>Same-Store Cash NOI</b>	<b>733</b>	<b>556</b>	<b>376</b>	<b>—</b>	<b>1,665</b>
Modification Fees	(3)	—	—	—	(3)
<b>Adjusted Same-Store Cash NOI</b>	<b>\$ 730</b>	<b>\$ 556</b>	<b>\$ 376</b>	<b>\$ —</b>	<b>\$ 1,662</b>
	2017				
GBP (£) to USD (\$)	1.31				
USD (\$) to CAD (C\$)	1.27				

<sup>1</sup> The Company's guidance constitutes forward-looking statements within the meaning of the federal securities laws and is based on a number of assumptions that are subject to change and many of which are outside the control of the Company. Actual results may differ materially from the Company's expectations depending on factors discussed in the Company's filings with the Securities and Exchange Commission.

<sup>2</sup> Totals may not add due to rounding. See table titled "Same-Store Cash NOI by Segment" for the three months ended June 30, 2017 for a detailed breakout of adjustments for each respective category.

<sup>3</sup> Totals may not add across due to minor corporate-level adjustments.

<sup>4</sup> Includes real estate depreciation and amortization, corporate depreciation and amortization and amortization of other intangibles.

<sup>5</sup> Includes interest expense, general and administrative expenses (including stock based compensation), loss on extinguishment of debt, merger-related expenses and deal costs, income from unconsolidated entities, income tax benefit, and other income and expenses.

<sup>6</sup> Represents costs expensed by one operator related to implementation of new software.